







Annual Report 2005

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# General company information

Status: Commercial bank which is a joint venture between the

State and private enterprise

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Khan Daun Penh, Phnom Penh,

Kingdom of Cambodia.

P.O. Box 1550 PNH, Cambodia

Phone: +855 (0)23 724 466 / 722 466 / 725 266

Fax: +855 (0)23 426 108 / 426 410

Email: ftb@camnet.com.kh

www.ftbbank.com SWIFT: FTCCKHPP

Registered capital: 50,000,000,000 KHR

First bank license: License no. 16, dated 4 January 2001

**Registered amendments:** An amendment to the Memorandum of the Articles of Association

was registered at NBC on 14 June 2006

Commercial re-registration: No. Co 8835/06M, dated 21 June 2006



## Mission statement

To be the 'bank of choice' in Cambodia, in terms of customer confidence, service levels and product range. We will achieve this by providing first class services and innovative and appropriate financial products which not only create, but maximize, value for our customers and shareholders.

As an organisation, we strive for success, excellence and only the highest standards in everything we do. By recruiting top quality staff, creating a productive workplace, providing a healthy learning environment and recognising and rewarding our people we will build a team that is ready to lead the Bank into a successful new era.

## Our vision

To be the 'bank of choice' in Cambodia and be recognised as:

- providing shareholders with a healthy return on investment (ROI)
- an employer of choice, based on remuneration, working conditions and development opportunities
- providing best value, choice of products, security and levels of service for our customers
- contributing to Cambodia's economic development through the implementation of the Royal Government's financial sector strategy



## Company overview

The Foreign Trade Bank of Cambodia was established on 10 October 1979 under sub-decree no.1213 of the Revolution People's Council of Cambodia to:

- perform banking and business functions
- manage foreign currency
- conduct international settlements
- make foreign trade loans
- contribute to the protection of the national currency and State assets
- strengthen economic and cultural communications with other countries and
- operate as a separate legal entity from the Government

From Liberation Day on 7 January 1979 until 1999, the Bank worked to achieve these objectives by operating as a department within the National Bank of Cambodia (NBC). Appropriate business systems and procedures were established and the Bank developed active roles in local and overseas markets which, in turn, contributed to the restoration of Cambodia's economy. Over a period of time the Bank won the trust of its customers and built the necessary technical capacity required to run a profitable business.

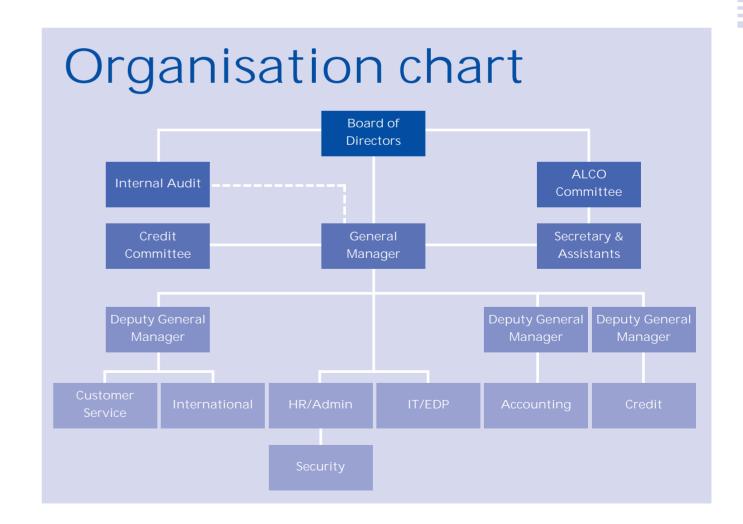
In 1999, with the aim of promoting economic growth by allowing the NBC to focus on its role as a central bank and monetary authority, privatization was identified as a key reform objective for the Foreign Trade Bank of Cambodia. The privatisation process was designed and implemented using the framework of the Royal Government's Program on Poverty Reduction.

On 1 August 2000, NBC activated this reform and the Foreign Trade Bank of Cambodia's status was changed into that of a state-owned commercial bank, with all the expected features of a Public Economic Enterprise. The aim of this re-structure was to allow the Bank to conduct autonomous business operations with equal status to other commercial banks that were operating according to Cambodia's laws on banking and finance.

On 1 August 2002, an 80 per cent share of ownership in the Bank was transferred to the Ministry of Economy and Finance, with NBC the retaining the remaining 20 per cent share.

The Bank changed its ownership status from a state owned bank to a commercial bank operating as a joint venture between the State and private enterprise on 28 October 2005. Under the new structure, the shareholders are Canadia Bank PLC with a 46% share of ownership, ING Holding Co., Ltd with 44% and the Ministry of Economy and Finance holding the remaining 10% of the total capital

As a result of these changes, there are now six members on the Board of Directors, the Chairman is from Canadia Bank PLC and the Vice Chairman is from ING Holding Co., Ltd.



# Four year financial highlights

## Summary of the balance sheet (US Dollars)

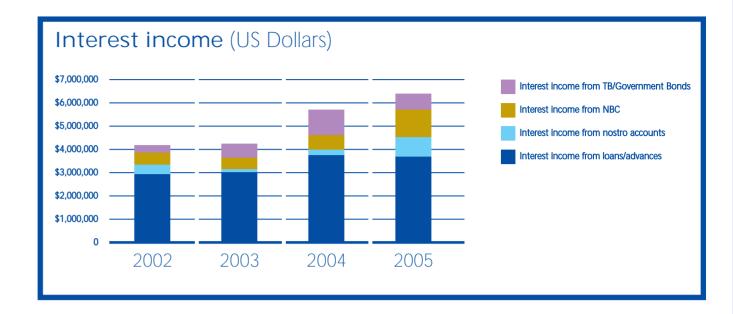
	2005	2004	2003	2002
Total assets	163,504,698	159,847,090	151,141,959	152,965,176
Net loans and advances to customer	30,849,945	32,647,783	31,283,789	25,296,773
Other assets	132,654,753	127,199,307	119,858,170	127,668,403
Total liabilities	144,736,698	141,380,099	133,313,156	134,447,810
Deposits	143,628,259	140,204,038	131,862,754	132,612,807
Other liabilities	1,108,439	1,176,061	1,450,402	1,835,003
Capital	12,159,533	12,416,191	12,575,453	12,722,646
Reserves and retained earnings	6,608,467	6,050,800	5,253,350	5,794,720

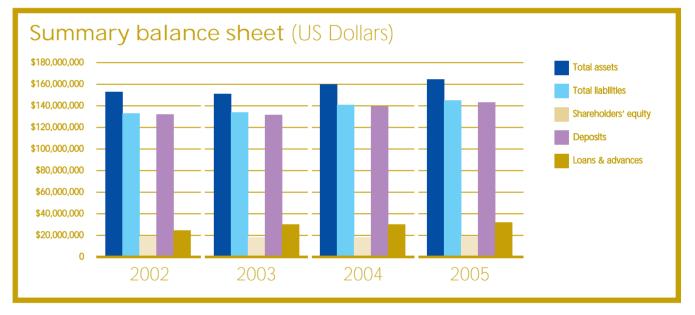
### A summary of business results (US Dollars)

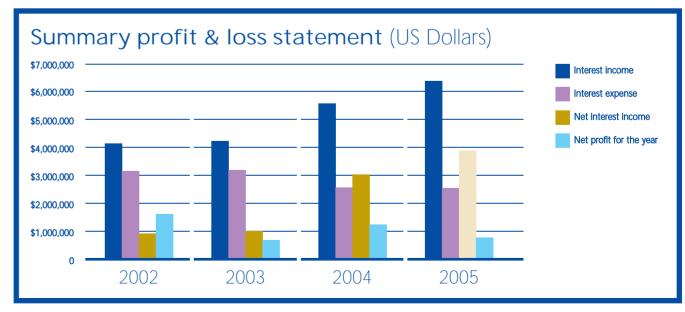
	2005	2004	2003	2002
Net interest (income)	3,881,730	3,061,480	994,733	955,506
Operating income before provisions	3,717,986	3,675,430	2,000,346	1,992,034
Profit (before income tax)	891,456	1,568,939	875,840	2,059,033
Net profit for the year	734,372	1,255,151	700,672	1,638,711



# Business performance







# General Manager's message

### Dear customers, shareholders and other stakeholders,

On behalf of the Board of Directors of the Foreign Trade Bank of Cambodia, it is my privilege to present to you the Bank's Annual Report for the financial year ended December 31, 2005.

Chairman's message

2005 was the remarkable year for the bank and it witnessed several highly significant events. The Foreign Trade Bank of Cambodia, the first state owned bank in Cambodia became a commercial bank, operating as a joint venture between the State and private enterprise in the 26th year of its existence.

This successful transition will result in both change and opportunity for the bank, its customers and its staff. Two major goals following this transition were to boost lending to local business and continue our investment in technology. We also expect to introduce new products and the roll-out of improved working practices to increase our economic performance.

Several service improvements are in the final stages of planning or have already been introduced. A very good example of one of these changes will be the installation of the bank's first ATM. Due to be installed during the second semester of 2006, these machines will serve to bring our operating practices in line with international standards and offer increased flexibility and accessibility to our customers.

Keeping our customers in mind at all times is the cornerstone of our service culture. We are here to serve you and you are entitled to our best efforts and services.

We recognise that our success is dependent on retaining existing customers and attracting new ones. We will only achieve this if we provide competitive, appropriate, secure and well administered products and services. None of this would be achievable without re-investing into staff development, and, incentivising our staff to keep customer service a top priority.

In summary, by working for our customers we are also working for our own benefit and the benefit of Cambodia. With the Bank's social and economic objectives in mind the Foreign Trade Bank of Cambodia is honored and proud to play a part in the businesses of our customers and to be increasingly involved in the economic life of Cambodia. We continue to actively contribute to improving our national GDP as well as the living standards of our staff members.



We wish to take this opportunity to express our gratitude to you, our valued customers, for your continuous support and confidence and wish you all the very best for the future.

Sincerely yours,

Mr. Pung Kheav Se

The Foreign Trade Bank of Cambodia has always played a premier role in Cambodian society and the country's economy. It was the first, and foremost, bank to deliver banking services to both local and foreign customers at a time when the rebuilding of the country's economy was of paramount importance.

At the end of 2005, the Bank entered into a joint venture between the State and the private sector. This change in the Bank's status was the result of our efforts to implement the Royal Government's Financial Sector Blueprint for 2001-2010 as well as deliver the business results defined by the State shareholder.

#### Confidence and stability

For the last 26 years we have succeeded in building, and keeping, our customers' confidence. As a result, the Bank's assets increased significantly during the review period, compared to 2004, and there were two particularly noticeable achievements:

- Deposits have increased to approximately \$143 million (US Dollars)
- Profit before provision amounted to \$3,717,000 (US Dollars)

#### Stepping up to the future

Our main strategies and goals for 2006:

- Continue to develop staff productivity by improving core banking skills
- Continue to improve customer service and develop new products and services in order to be the best banking choice for the Cambodian people
- Continue to expand the Bank's funds, and improve the effectiveness of our use of these funds, in order to maximise profit in the upcoming year
- Continue to develop our systems, products and facilities for the benefit and convenience of our customers
- Continue to provide, and enhance, the security of our existing customers' funds, whilst attracting new customers.
- Retain our leading position in the increasingly competitive Cambodian banking environment.

In closing, we would like to express our warmest gratitude to the following groups of people, all of whom have contributed to the Bank's success:

the management team, especially to the chairman, vicechairman and members of Board of Directors, who have worked so hard to ensure that this transition has been implemented smoothly. Their vision, and their willingness to lead us into an entirely new corporate culture, is a source of inspiration and encouragement to all of us.



- Our most sincere thanks also go to our staff for all the efforts they have made in making our vision a reality.
- Our humble gratitude goes to all of our customers for their continued support and their confidence in our company. We hope to have the honour of continuing to serve them long into the future.

Sincerely yours,

Junal

Lok Chumteav Ouk Maly General Manager

### The Board of Directors

The Foreign Trade Bank of Cambodia is led by the Board of Directors. This is the supreme body, and it represents the general assembly in initiating ordinary and extraordinary meetings of the shareholders.

#### The Board of Directors consists of six members. The current members are listed below:

Mr. Pung Kheav Se	Chairman of the Board of Directors	Joined the Board in 2005
Oknha Lim Bun Sour	Vice Chairman of the Board of Directors	Joined the Board in 2005
Mr. Mey Vann	Member of Board of Directors & representative of MoEF	Joined the Board in 2002
Lokchumteav Ouk Maly	Member of Board of Directors	Joined the Board in 2000
H.E. Gui Anvanith	Member of Board of Directors	Joined the Board in 2005
Lokchumteav Ung Polyna	Member of Board of Directors	Joined the Board in 2005

# The Executive Management

The Executive Board is responsible for running the Bank's day to day business.

#### The Board of Management (the Executive Board) consists of 5 members:

Lokchumteav Ouk Maly	General Director
H.E. Gui Anvanith	Deputy General Manager
Mr. Tim Bophal	Deputy General Manager
Mr. Phang Samrech	Deputy General Manager
Lokchumteav Ung Polyna	Internal Audit Manager



### Assets & Liabilities Committee (ALCO)

#### ALCO is comprised of nine members, as follow:

Lokchumteav Ouk Maly	General Manager	Chairperson
H.E. Gui Anvanith	Board Member	Vice Chairman
Mr. Tim Bophal	Deputy General Manager	Member
Mr. Phang Samrech	Deputy General Manager	Member
Lokchumteav Ung Polyna	Board Member	Member
Head of International Department		Member
Head of Customer Service Department		Member
Head of Accounting Department		Member
Head of Credit Department		Member



### Credit Committee

### Following the reform of the Bank's management structure in 2005, the new Credit Committee comprises of the following members:

Oknha Lim Bun Sour	Vice Chairman Board of Directors	Chairman
Lokchumteav Ouk Maly	General Manager	Member
H.E.Gui Anvanith	Deputy General Manager	Member
Mr. Tim Bophal	Deputy General Manager	Member
Lokchumteav Ung Polyna	Board Member	Member

# Management biographies

#### 1 Mr. Pung Kheav Se

Mr. Pung Kheav Se was born in 1946 in Phnom Penh, Cambodia. His experience and business acumen have made him a distinguished and well respected businessman. He is actively involved in a wide range of economic activities both abroad and in Cambodia. His numerous achievements, including his significant contributions to the development of Cambodia were recognized with a Mahasereyyattanac Award from Cambodia's King Norodom Sihanouk in 2002.

#### 2 Oknha Lim Bun Sour

Oknha Lim Bun Sour was born in 1965 in Kampong Chhnaing Province, in Cambodia. He is a well-known and widely respected businessman and has acquired many years' of business experience during his career. His current responsibilities include positions as Vice Chairman of AZ Group, a member of the Cambodian Chamber of Commerce, a member of the Board of Directors of Public Enterprises Telecom Cambodia "TC" and Chairman of Camintel S.A.

#### 3 Mr. Mey Vann

Mr. Mey Vann was born in Kampong Thom Province, Cambodia in 1969. He holds a Masters Degree in Economic Development and has successfully completed numerous courses on Financial Markets and Financial Sector Development in Cambodia and several other countries. He works as Director of the Department of Financial Industry at the Ministry of Economy and Finance.

#### 4 Lokchumteav Ouk Maly

Lokchumteav Ouk Maly was born in Takeo Province, Cambodia in 1951. She successfully completed a Banking Studies Associated Degree in Phnom Penh, Cambodia in 1984 and went on to obtain a Master of Business Administration (MBA) in 1997. She has also had the opportunity to attend other long and short courses in related fields in several other countries. She is an acknowledged expert on the banking sector and during her long career has undertaken consultancies to share her experience with overseas banks. She is an adviser to Cambodia's Prime Minister with the rank of Under

Secretary of State, and is also General Treasurer of the Cambodian Red Cross. She has worked for the Foreign Trade Bank of Cambodia since 1979 and has served as the General Manager since 2000.

#### 5 H.E. Gui Anvanith

H.E. Gui Anvanith was born in 1953 in Cambodia. He obtained a Bachelor Degree in Engineering and Applied Sciences (Industrial Engineering) from the Ecole Polytechnique at the University of Montreal, where he graduated, in 1976, with distinction. In 1980 he completed a Masters Degree in Business Administration (M.B.A.) from the University of Western Ontario in Canada. He has many years' experience in a number of sectors: banking (Toronto Dominion Bank, Bank of Montreal, Credit Agricole Indosuez, ANZ Royal, MPDF), financial (Laurentian Group - Banking and Insurance - Canada), engineering (Bechtel Corporation, USA), corporate (Société Concessionnaire de l' Aéroport/Vinci), and governmental (Ministry of Public Works and Transport, Sihanoukville Autonomous Port).

#### 6 Lokchumteav Ung Polyna

Lokchumteav Ung Polyna was born in 1960 in Phnom Penh, Cambodia. She is a graduate from the Normandy Business School (ESCAE-Le Havre-Caen) in France and from the Normandy Centre for Research on Computer Sciences (CENORI). Her experience specifically relates to HR management, IT, accounting, law and banking.

#### 7 Mr. Tim Bophal

Mr. Tim Bophal was born in 1950 in Phnom Penh, Cambodia. He obtained a Bachelor Degree in Economics in Cambodia. He has successfully completed numerous courses on finance and banking both in Cambodia and overseas.

#### 8 Mr. Phang Samrech

Mr. Phang Samrech was born in 1948 in Phnom Penh, Cambodia. He obtained a Bachelor Degree in Finance and Banking in Vietnam. He has successfully completed numerous courses on finance and banking both in Cambodia and several overseas.

Front row (left to right): Oknha Lim Bun Sour, Mr. Pung Kheav Se Back row (left to right): Lokchumteav Ung Polyna, His Excellency Gui Anvanith, Mr. Mey Vann, Lokchumteav Ouk Maly



## Board of Directors' report

#### Internal audit

The Foreign Trade Bank has a well-established internal audit department whose main function is to assist the Board of Directors in monitoring the internal controls of all departments at the bank. Through the use of regular evaluations and controls, it assures that the procedures and processes implemented in each department are followed in respect of transparency, good governance and professionalism. The department also makes recommendations for operational improvements where necessary.

#### Risk management

The Foreign Trade Bank of Cambodia's Assets and Liabilities Committee (ALCO) are responsible for managing the Bank's risks, reporting on risk exposure and ensuring that the Bank's risks comply with both internal regulations and the requirements of the National Bank of Cambodia, especially in regard to solvency and liquidity. It is also their responsibility to ensure that the business environment is constantly monitored and analysed so that necessary amendments to the Bank's risk policies or procedures can be reviewed accordingly and any changes implemented in a timely and well planned manner.

During 2005, specific improvements have been identified in the area of risk management. As a result, senior managers will prioritize and supervise the roll-out of a revised set of risk management policies and procedures in the coming period, focusing on:

- A daily review of the liquidity report to ensure tighter controls
- The roll-out of a robust contingency plan for use in the event of liquidity shortfalls
   The evaluation of other potential new products and services in the near future, depending on the bank's technological
- The continued maintenance of a healthy liquidity flow and compliance with Prakas No. B07-00-38 issued by the National Bank of Cambodia
- The continued improvement of policies and procedures for the management of interest rate risk using gap analysis
- The imposition of limits on foreign exchange activities and the implementation of a procedure to prevent the mismatch of currency assets and liabilities
- The establishment of transparent reporting lines to and from all departments, including from the Internal Audit team to the Board of Directors.
- The establishment of internal audit policies and procedures which adhere to the Bank's internal control systems.
- The production and distribution of an internal manual for the Bank's staff members to use as a guide to routine operating practices and procedures.
- The design and implementation of an extensive training program to enable staff to develop their risk management competencies.

#### Significant changes during the year

In 2005 we have undergone significant changes and these will, in turn, change the face and way we do business. Commencing operations as a commercial bank has presented us with many challenges, but with an even greater number of new and exciting opportunities. One of the most significant changes took place towards the end of the year when the Board of Directors announced the start of a complete 'rebranding' of the Bank's image. The exact scope of this project has yet to be finalised but

the first step will be the design of a new logo. This initiative, once complete, will help us to prepare mentally for the challenges ahead, will focus our attention on our mission and will help to communicate what the 'new and improved' Foreign Trade Bank represents to our customers.

A brief outlines of some of the changes we have experienced/facilitated are presented below:

- Providing a faster service; Foreign Trade Bank of Cambodia staff have designed a set of reforms to improve the effectiveness and efficiency of our service delivery.
- New credit policies have been implemented in order to expand our lending activity and improve asset quality.
- The preparation of guidelines dealing with accounting, international payment systems and customer service procedures is complete and roll out of these, as well as an employee handbook and a procedural guide on the prevention of money laundering, is due to start.

#### Board focus and commitment

The Foreign Trade Bank of Cambodia's Board of Directors is committed to improving and developing the Bank's products, services and staff in order to ensure the Bank retains, and continues to improve, its prominent position in the financial/banking sector in Cambodia. To achieve these aims the board members, management and staff are in the process of implementing the following actions:

- Starting the implementation of a new core banking system, which will lead to the installation of ATMs and the setup of internet banking services.
- Refocus on traditional strengths in the area of trade finance.
- The evaluation of other potential new products and services in the near future, depending on the bank's technological capabilities, the demands of the financial markets, budget constraints and the capabilities of our staff.
- Encourage, recognise and reward staff performance in relation to ethics, honesty and integrity, and the acceptance of additional responsibilities. Implement a staff reward system to ensure that all staff are fairly compensated for their efforts.
- Build staff confidence in the future of the Foreign Trade Bank of Cambodia and their personal opportunities for career development through training to international standards. Develop a sense of belonging among staff and create a working environment that they will be proud of and which fosters increased levels of responsibility, initiative and excitement.

#### Code of ethics

The Foreign Trade Bank of Cambodia is a very well respected organisation. To ensure we retain our good reputation, the bank will demonstrate the highest level of ethical, social, moral values at all times. In order to assist staff members in their day to day adherence to these values, the bank has developed a series of written best practice policies and procedures for staff to follow. These procedures outline correct work practices, company regulations and ethical positioning. These booklets will also be supplemented with ongoing staff training.

#### Independence and transparency

The Foreign Trade Bank of Cambodia is a fully independent institution. The Foreign Trade Bank of Cambodia operates as a commercial bank and, as such, its business activities are subject



to a periodic, on-site or off-site inspections by the National Bank of Cambodia.

To ensure operational transparency, the Foreign Trade Bank of Cambodia's operations are monitored by its Internal Audit team. In addition, we are under the regulatory control of the National Bank of Cambodia, which is the supervisory authority for all commercial banks. Besides these permanent regulatory controls, the Bank is also subject to an annual investigation by an independent external auditor. This auditor inspects all financial aspects of our operation, delivers a report outlining their findings and certifies our accounts as being compliant with all regulatory requirements.

#### Customers

The Foreign Trade Bank of Cambodia makes every effort to provide reliable and efficient services to our customers at all times. Despite this, we recognise that there is always room for improvement and we therefore welcome comments from our customers on suggested improvements. We are committed to evaluating and acting on these customer suggestions whenever possible.

#### Staff

In order to be the premier bank in Cambodia, the Board of Directors and shareholders understand that recruiting and retaining top quality employees, in terms of knowledge, skills, expertise and motivation is a top priority.

Staff remuneration, reward and development obviously play a key role in our ability to do this. All our staff have benefited from



either in-house or overseas training during the review period

and the implementation of the Human Resource Development Program, developed in 2004, is expected to deliver a multi-skilled workforce capable of responding effectively to change.

#### Social and community contributions

As usual the Bank has continued its contributions to community and social causes during 2005. Our main focus, as usual, has been on the Cambodian Red Cross but we have also contributed to many smaller charitable organisations and funded some traditional events.

### Compliance with the laws and regulations of the National Bank of Cambodia

The Foreign Trade Bank of Cambodia fully complies with all the laws and regulations of the National Bank of Cambodia, including:

- The implementation of the new 'Chart of Account' of National Bank of Cambodia
- Liquidity Ratio, Prakas No. B7-04-207
- Minimum Capital Requirement, Prakas No. B7-00-39
- Net Worth, Prakas No. B7-00-47
- Solvency Ratio, Prakas No. B7-04-206
- Classification and Provision for Loss on Loans and Advances, Prakas No. B7-00-51, Amendment per Prakas B7-02-145 and Circular B7-04-01
- Large Credit Exposures, Prakas No. B700-52
- Loans to Related Parties, Prakas No. B7-02-146
- Fixed Assets, Prakas No. B7-01-186

# Financial auditor's report 2005

### Statement of the Executive Management

The Executive Management submits its report and the audited 

Executive Management financial statements of Foreign Trade Bank of Cambodia ("the Bank") for the year ended 31 December 2005.

#### The Bank

The Bank was created following Sub-decree No. 1213 dated 10 October 1979 under the former regime of the State of Cambodia. In 2000, the Bank was separated from the direct management of the National Bank of Cambodia ("the Central Bank") in order to transform its permanent identity into a State-owned commercial bank with the features of a Public Economic Enterprise and an aim to conduct autonomous business operations. Once its management and technical operations have been strengthened and improved by the Reform Commission, it should have equal status to other commercial banks.

In January 2001, the Bank obtained its banking license from the Central Bank to operate as a commercial bank in the Kingdom of Cambodia for a period of three years starting from 4 January 2001. This was the first license granted to enable the Bank to operate as a separate legal entity independent from the Central Bank's direct management. On 8 January 2004, the Bank obtained its 2nd banking license from the Central Bank for a period of three years starting that date.

On 31 December 2002, the Ministry of Finance and Economy ("MoEF") announced through a Statement of Intent for the privatization of the Bank as part of the reform of the financial sector of the Royal Government of Cambodia. On 28 October 2005, the shareholders of the Bank represented by the Privatization Committee entered into a sales agreement with Canadia Bank and ING Holding Company. The Central Bank sold its 20% shareholding in the Bank and MoEF reduced its 80% shareholding to 10%. On 23 May 2006, the Bank's Memorandum and Articles of Association have been revised to reflect the change in shareholders.

#### Principal activities

The principal activities of the Bank consist of the provision of various types of banking and related financial services.

#### Results of operations and dividends

The results of operations for the year ended 31 December 2005 are set out in the income statement on page 14.

#### The Board of Directors & Executive Management

The members of the Board of Directors and Executive Management at the date of this report are:

#### **Board of Directors**

204.40.21.0010.0	
Mr. Pung Kheav Se	Chairman
Oknha Lim Bunsour	Vice chairman
Mr. Mey Vann	Member
Lokchumteav Ouk Maly	Member
H.E. Gui Anvanith	Member
Lokchumteav Ung Polyna	Member

Lokchumteav Ouk Maly	General Manager
H.E. Gui Anvanith	Deputy General Manager
Mr. Tim Bophal	Deputy General Manager
Mr. Phang Samrech	Deputy General Manager

#### Statement of Executive Management

The Bank's Executive Management is responsible for ascertaining that the financial statements are properly drawn up so as to give a true and fair view of the financial position of the Bank as at 31 December 2005 and of the results of its operations and its cash flows for the period then ended. In preparing these financial statements, the Executive Management is required to:

- i) adopt appropriate accounting policies which are supported by reasonable and prudent judgments and estimates and then apply them consistently;
- ii) comply with the guidelines issued by the Central Bank and Cambodian Accounting Standards or, if there have been any departures in the interest of true and fair presentation, these have been appropriately disclosed, explained and quantified in the financial statements:
- iii) maintain adequate accounting records and an effective system of internal controls;
- iv) prepare the financial statements on the going concern basis unless it is inappropriate to assume that the Bank will continue operations in the foreseeable future; and
- v) control and direct effectively the Bank in all material decisions affecting the operations and performance and ascertain that such have been properly reflected in the financial statements.

In the opinion of the Executive Management, there are reasonable grounds to believe that the Bank will be able to pay its liabilities as and when they become due and payable.

On behalf of the Executive Management

Lokchumteav Ouk Maly General Manager Phnom Penh, Kingdom of Cambodia Date: 29 May 2006

Gui Anvanith, Deputy General Manager



### Report of the Auditors to the Board of Directors and the shareholders of the Foreign Trade Bank of Cambodia

124 Norodom Boulevard, Chamkarmon Phnom Penh Kingdom of Cambodia. Tel: (855) 23 218 086 Fax: (855) 23 211 594

PricewaterhouseCoopers (Cambodia) Ltd

We have audited the accompanying balance sheet of Foreign Trade Bank of Cambodia ("the Bank"), as at 31 December 2005 and the related statements of income and cash flows for the year then ended, together with the notes thereto on pages 14 to 31. These financial statements are the responsibility of the Bank's management. Our responsibility is to express an opinion on these financial statements based on our audit.

This report, including the opinion, has been prepared for and only for the shareholders of Foreign Trade Bank of Cambodia and for no other purpose. We do not in giving this opinion, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come, except where expressly agreed by our prior consent in writing.

We conducted our audit in accordance with International Standards on Auditing. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the opinion on these balances.

financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

The functional and presentation currency of the Bank was changed from Khmer Riel to United States dollars in 2005. The 2005 balances in the financial statements were translated into Khmer Riel at the official rate of exchange as at the reporting date as regulated by the National Bank of Cambodia ("the Central Bank"), in accordance with Announcement No. B795-139-AN issued on 5 December 1995. The functional and presentation currency of the 2004 financial statements was the Khmer Riel. The 2004 comparative balances in the financial statements were translated into United States dollars at the official rate of exchange as at 31 December 2004 and presented in the financial statements for comparative purposes only. The 2005 balances expressed in Khmer Riel and the 2004 balances expressed in United States dollars do not form part of the audited financial statements and therefore we do not express an

In our opinion, the financial statements set out on 4 to 33 give a true and fair view of the financial position of the Bank as at 31 December 2005, and of the results of its operations and its cash flows for the year then ended in accordance with the guidelines issued by the Central Bank and Cambodian Accounting Standards.

Senaka Fernando PRICEWATERHOUSECOOPERS (CAMBODIA) LIMITED Date: 29 May 2006

Phnom Penh, Kingdom of Cambodia

## Income statement

For the year ended 31 December 2005

	Note	For the 2005 US\$	year ended 2004 US\$*	For the 2005 Riel '000	year ended 2004 Riel '000
	vote	03\$	03\$	Kiel 000	Kiel 000
Interest income	3	6,390,896	5,605,455	26,279,363	22,573,166
Interest expense	4	(2,509,166)	(2,543,975)	(10,317,692)	(10,244,587)
Net interest income		3,881,730	3,061,480	15,961,671	12,328,579
Fee and commission income	5	1,239,954	1,436,547	5,098,689	5,784,975
Fee and commission expense		(72,988)	(124,206)	(300,125)	(500,179)
Net fee and commission income		1,166,966	1,312,341	4,798,564	5,284,796
Other incomes - net	6	242,597	550,183	997,559	2,215,587
General and administrative expenses	7	(1,573,307)	(1,248,574)	(6,469,440)	(5,028,007)
Operating income before extensions of credit		3,717,986	3,675,430	15,288,354	14,800,955
Provision for losses on loans and advances	9	(2,826,530)	(2,023,219)	(11,622,692)	(8,147,502)
Provision for accrued interest on non-performing loans	18	-	(83,272)	-	(335,336)
Profit before income tax		891,456	1,568,939	3,665,662	6,318,117
Income tax expense	10	(157,084)	(313,788)	(645,930)	(1,263,624)
Net profit for the year		734,372	1,255,151	3,019,732	5,054,493

<sup>\*</sup> Audited in KHR only

Lokchumteav Ouk Maly General Manager Date: 29 May 2006

Gui Anvanith Deputy General Manager

The accompanying notes on pages 18 to 31 form an integral part of these financial statements

### Foreign Trade Bank of Cambodia

## **Balance Sheet**

as at 31 December 2005

No	ote	As at 3 2005 US\$	31 December 2004 US\$*	As at 3 2005 Riel '000	31 December 2004 Riel '000
Assets		/ 215 / 05	/ 210 /22	25 550 005	25.041.720
Cash on hand Balances with the Central Bank, net	11	6,215,685 47,840,388	6,218,433 74,790,897	25,558,895 196,719,676	25,041,629 301,182,942
Balances with other banks	12	21.449.570	11,074,338	88,200,628	44,596,361
Placements with other banks	13	41,461,053	9,551,978	170,487,852	38,465,817
Investments in government bonds and treasury bills	14	13,587,178	21,762,680	55,870,477	87,638,314
Loans and advances to customers, net	15	30,849,945	32.647.783	126.854.972	131,472,622
Property and equipment	16	283,582	336,893	1,166,091	1,356,669
Computer software	17	181,543	247.044	746.505	994.848
Other assets, net	18	1,635,754	3,217,044	6,726,221	12,955,037
Other assets, her	10	1,033,734	3,217,044	0,720,221	12,733,037
Total assets		163,504,698	159,847,090	672,331,317	643,704,239
Liabilities and shareholders' equity					
Liabilities					
Deposits of other banks	19	732,783	936,814	3,013,202	3,772,550
Deposits of non-bank customers	20	142,895,476	139,267,224	587,586,196	560,829,112
Provision for taxation		85,332	227,974	350,884	918,051
Other liabilities	21	1,023,107	948,087	4,207,019	3,817,953
Total liabilities		144,736,698	141,380,099	595,157,301	569,337,666
Shareholders' equity					
Share capital	22	12.159.533	12,416,191	50.000.000	50.000.000
Capital reserve	22	247,529	155,129	1,017,841	624,704
Reserve for banking risks	22	1,190,006	1,215,124	4,893,306	4,893,306
Translation reserve	22	3,504,660	3,578,634	14,411,160	14,411,160
General reserve	22	174,692	125,662	718,335	506,041
Retained earnings		1,491,580	976,251	6,133,374	3,931,362
Total shareholders' equity		18,768,000	18,466,991	77,174,016	74,366,573
Total liabilities and shareholders' equity		163,504,698	159,847,090	672,331,317	643,704,239

<sup>\*</sup> Audited in KHR only

Lokchumteav Ouk Maly General Manager Date: 29 May 2006

Gui Anvanith Deputy General Manager

The accompanying notes on pages 18 to 31 form an integral part of these financial statements

## Statement of changes in shareholders' equity

For the year ended 31 December 2005

	Notes	Share capital (US\$)	Capital reserve (US\$)	Reserve for banking risks (US\$)	Translation reserve (US\$)	General reserve (US\$)	Retained earnings (US\$)	Total (US\$)
Balance at 1 January 2004  Net profit for the year	i C	12,575,453	110,288	1,230,711	3,342,060	101,986	468,304	17,828,802
Translation reserve Capital reserve General reserve	5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5		46,238		278,900	24,968	(278,900) (46,238) (24,968)	
Bonus to staff Bonus to BoD Dividends paid to MoEF							(292,961) (292,961)	(20,807) (4,161) (292,961)
Dividends paid to the Central Bank Currency translation differences	al Bank nces	(159,262)	(1,397)	(15,587)	(42,326)	(1,292)	(73,240)	(73,240)
Balance at 31 December 2004*	*_	12,416,191	155,129	1,215,124	3,578,634	125,662	976,251	18,466,991
Equivalent in Riel '000		50,000,000	624,704	4,893,306	14,411,160	506,041	3,931,362	74,366,573
Balance at 1 January 2005 Net profit for the year Appropriation of retained earnings:	.spulc	12,416,191	155,129	1,215,124	3,578,634	125,662	976,251 734,372	18,466,991 734,372
Translation reserve			- 704 40				. (40, 407)	
General reserve						51,628	(51,628)	
Bonus to staff Bonus to Board of Directors Currency translation differences		(256,658)	(3,207)	. (25,118)	(73,974)	(2,598)	(43,023) (8,604) (20,181)	(43,023) (8,604) (381,736)
Balance at 31 December 2005	10	12,159,533	247,529	1,190,006	3,504,660	174,692	1,491,580	18,768,000
Equivalent in Riel '000		20,000,000	1,017,841	4,893,306	14,411,160	718,335	6,133,374	77,174,016

### Foreign Trade Bank of Cambodia

## Cash flow statement

For the year ended 31 December 2005

1	Note	For the 2005 US\$	year ended 2004 US\$*	For the 2005 Riel '000	year ended 2004 Riel '000
Cash flows from operating activities					
Income before tax		891,456	1,568,939	3.665.662	6,318,117
Adjustments for:		2,.22	.,,.	0,000,000	2,2 . 2,
Provision for losses on loans and advances	9	4,804,267	2,867,410	19,755,144	11,547,061
Provision for accrued interest receivables					
on non-performing loans and advances		-	83,272	-	335,336
Depreciation and amortization		123,496	102,744	507,814	413,752
Loss on disposal of tangible assets		440		1,810	
Cash inflow from operating income					
before changes in working capitals		5,819,659	4,622,365	23,980,430	18,614,266
Changes in working capitals					
Payment of bonus to staff and board of directors		(51,628)	(24,968)	(212,294)	(100,547)
(Increase) in balances with the Central Bank		-	(12,303)	-	(49,543)
Increase in loans and advances to customers		(3,681,297)	(4,627,597)	(15,137,495)	(18,635,335)
Decrease in other assets		1,514,790	1,015,118	6,228,815	4,087,882
Decrease in deposits of other banks		(184,666)	(1,018,336)	(759,348)	(4,100,840)
Increase in deposits of non-bank customers		6,507,073	11,029,598	26,757,085	44,416,191
Decrease in other liabilities		115,825	(395,872)	476,273	(1,594,177)
Net cash generated from/(used in) operations		10,039,756	10,588,005	41,283,466	42,637,897
Income tax paid		(316,221)	(173,886)	(1,300,301)	(700,240)
Net cash generated from/(used in) operating activities		9,723,535	10,414,119	39,983,165	41,937,657
Cash flows from investing activities					
Reserve deposits with the Central Bank		(196,376)	(483,859)	(807,500)	(1,948,500)
Payment for computer software		-	(28,928)	-	(116,493)
Purchase of property and equipment		(17,194)	(16,552)	(70,701)	(66,656)
Net cash used in investing activities		(213,570)	(529,339)	(878,201)	(2,131,649)
Ü					
Cash flows from financing activities					
Dividends paid to MoEF		-	(292,961)	-	(1,179,754)
Dividends paid to the Central Bank			(73,240)		(294,938)
Net cash used in financing activities			(366,201)		(1,474,692)
Net increase in cash and cash equivalents Exchange difference		<b>9,509,962</b> (2,123,170)	9,518,579	39,104,964	38,331,316
Cash and cash equivalents at beginning of the year		102,711,453	93,192,874	413,619,020	375,287,704
Cash and cash equivalents at end of the year	24	110,098,245	102,711,453	452,723,984	413,619,020

<sup>\*</sup> Audited in KHR only

### Notes to the financial statements

For the year ended 31 December 2005

### 1 Background information

Foreign Trade Bank ("the Bank") was created following Sub-decree No. 1213 dated 10 October 1979 under the former regime of the State of Cambodia. In 2000, the Bank was separated from the direct management of the National Bank of Cambodia ("the Central Bank") in order to transform its permanent identity into a State-owned commercial bank with the features of a Public Economic Enterprise and an aim to conduct autonomous business operations. Once its management and technical operations have been strengthened and improved by the Reform Commission, it should have equal status to other commercial

In January 2001, the Bank obtained its banking license from the Central Bank to operate as a commercial bank in the Kingdom of Cambodia for a period of three years starting from 4 January 2001. This was the first license granted to the Bank to operate as a separate legal entity independent from the Central Bank's direct management. On 8 January 2004, the Bank obtained its second banking license from for a period of three years starting from that date.

On 31 December 2002, the Ministry of Finance and Economy ("MoEF") announced through a Statement of Intent for a Privatisation of the Bank as part of the reform of the financial sector of the Royal Government of Cambodia. On 28 October 2005, the shareholders of the Bank represented by the Privatisation Committee entered into a sales agreement with Canadia Bank and ING Holding Company. The Central Bank sold its 20% shareholding in the Bank and MoEF reduced its 80% shareholding to 10%. On 23 May 2006, the Bank's Memorandum and Articles of Association have been revised to reflect the change in

The registered office of the Bank is located at No.3 R.V. Kramuon Sar, Phnom Penh, Kingdom of Cambodia.

As at 31 December 2005, the Bank had 94 employees (2004: 93

#### 2 Summary of significant accounting policies

The significant accounting policies adopted in the preparation of these financial statements are set out below. These policies have been consistently applied to both years presented, unless otherwise stated.

#### 2.1 Basis of preparation

The financial statements have been prepared in accordance with the guidelines issued by the Central Bank and Cambodian Accounting Standards. The accounting principles applied may differ from generally accepted accounting principles adopted in other countries and jurisdictions. The accompanying financial statements are therefore not intended to present the financial position and results of operations and cash flows in accordance with jurisdictions other than Cambodia. Consequently, these financial statements are only addressed to those who are informed about the guidelines issued by the Central Bank and Cambodian Accounting Standards. The financial statements have been prepared under the historical cost convention.

#### 2.2 Foreign currencies

#### (a) Functional and presentation currency

Items included in the financial statements of the Bank are measured using the currency of the primary economic environment in which the Bank operates ("the functional currency"). The functional currency in previous years was the Khmer Riel but the US\$ has been adopted as the functional currency of the Bank in 2005 as the US\$ better reflects the economic substance of underlying events and circumstances of the Bank. The financial statements are presented in US\$, which is the Bank's functional and presentation currency.

#### (b) Transactions and balances

Transactions in currencies other than US\$, the functional currency, are translated into US\$ at the exchange rate prevailing at the date of transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rate of monetary and liabilities denominated in currencies other than US\$, are recognised in the income statement. The average exchange rate was not used to translate the income and expenses within the income statement as the exchange rate remained relatively constant throughout

The principal rates used to translate monetary assets and liabilities at the balance sheet date are: 31 December

	2005	2004
US\$	4,112	4,027
GBP	7,092	7,526
FRF	554	534
CHF	3,128	3,407
DEM	1,861	1,776
THB	100	101
CAD	3,533	3,216
JPY	34	39
AUD	3,011	2,936
EUR	4,871	5,275

#### 2.3 Interest income and expense

Interest income on loans and advances to customers, deposits with the Central Bank and other banks, government bonds and treasury bills is recognised on an accruals basis, except where serious doubt exists as to the collectibles of loans and advances to customers, in which case, no interest income is recognized. The policy on suspension of interest is in conformity with the Central Bank's Guidelines on the suspension of interest on nonperforming loans and provision for losses on loans and advances.

Interest expense on deposits from banks and non-bank customers is recognized on an accruals basis.

#### 2.4 Fee and commission income

Fee and commission income is recognized when the transaction occurs. Fee and commission income comprises income received from inward and outward bank transfers, trading with letters of credits and bills for collection.

#### 2.5 Loans and advances to customers

Loans and advances to customers are stated in the balance sheet at the amount of principal less any amounts written off and provision for losses on loans and advances. Short term loans are charged to the income statement on a straight-line basis over the those with a repayment date within one year of the date the loan was advanced. Long term loans are those with a final repayment date of more than one year of the date the loan was advanced.

Loans are written off when there is no realistic prospect of recovery. Recovery of loans and advances previously written off or provided for is recognized in the income statement.

#### 2.6 Provision for losses on loans and advances

The Central Bank's Prakas B7-02-145 dated 7 June 2002 requires commercial banks to classify their loan portfolio into four classes. The mandatory level of specific provisioning is provided, depending on the classification concerned, and regardless of the assets (except cash) pledged as collateral, as follows:

Standard	0%
Substandard (overdue from 91 days to 180 days)	10%
Doubtful (overdue from 181 days to 360 days)	30%
Loss (overdue more than 360 days)	100%

#### 2.7 Overdue loans

In accordance with Prakas B 700-51K issued by the Central Bank on 17 February 2000, overdue loans are defined as total outstanding principal where principal or interest is past due.

#### 2.8 Investments in government bonds and treasury bills, and overnight deposits and short-term deposits with other banks

The Bank classified its investments in government bonds and treasury bills, and overnight deposits and short-term deposits with other banks, as held-to-maturity investments which have fixed maturity where the Bank has both the intent and the ability to hold to maturity. These investments are stated at carrying value less any provision for impairment.

#### 2.9 Property and equipment

Property and equipment are stated at historical cost less depreciation, except for land and idle building which are not being depreciated. Historical cost includes expenditure that is directly attributable to the acquisition of the items. Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is possible that future economic benefits associated with the item will flow to the Bank and the cost of the item can be measured reliably. All other repairs and maintenance are charged to the income statement during the financial period in which they are incurred.

Depreciation is calculated using the straight-line method to allocate their cost to their residual value over their estimated useful lives, as follows:

Office furniture and equipment	3 - 5 years
Motor vehicles	5 years

Gains and losses on disposals are determined by comparing the proceeds with carrying amount. These are dealt with in the income statement.

#### 2.10 Computer software

Acquired computer software licenses are capitalised on the basis of the cost incurred to acquire the specific software and bring it into use. These costs are amortised over their estimated useful lives of 5 years (2004: 10 years) using the straight-line method.

#### 2.11 Operating lease

Leases in which a significant portion of risks and rewards of ownership of assets are retained by the lesser are classified as operating leases. Payments made under operating leases are period of the lease.

#### 2.12 Staff pension fund

The Bank provides its employees with benefits under the retirement plan. The fund is sourced from the following:

- i) A monthly contribution which is based on the monthly salary of an employee and contributed by the Bank and its employees at a rate of 5% and 5%, respectively. This contribution is charged to statement of income.
- The Bank contributes interest on the cumulative balance of the pension fund computed at 6% per annum. This contribution is charged to statement of income.

The pension fund will be fully paid to the employee, who contributed to the fund, upon termination of employment with the Bank for any reason.

In addition to the pension fund, an employee is also entitled to receive the benefits of a lump sum payment representing an employee's end gross monthly salary multiplied by the lower of number of years of service or 10 years upon termination of employment with the Bank.

#### 2.13 Deferred income tax

Deferred income tax will be provided in full, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. Deferred tax assets are recognized to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilized.

#### 2.14 Related party transactions

In accordance with the Law on Banking and Financial Institutions, related parties are defined as parties who hold, directly or indirectly, at least 10% of the capital or voting rights and include any individual who participates in the administration, direction, management or internal control of the

#### 2.15 Cash and cash equivalents

For the purposes of the cash flow statement, cash and cash equivalents comprise balances with less than 90 days maturity from the date of acquisition including: cash on hand, short-term deposit and clearing accounts with the Central Bank, treasury bills with maturity of three months or less, balance with other banks and placements with other banks.

#### 2.16 Appropriations

In 2005, the Bank's policy was to:

- i) Allocate 5% to 10% of net profit for the year to the Capital Reserve Account.
- ii) Allocate 6% of net profit for the year after Capital Reserve Account allocation to General Reserve Account.
- Appropriate and distribute 5% and 0.5% to 1% of the net profit for the year after Capital Reserve Account allocation to the Bank's employees and members of the Board of Directors, respectively.

The above allocations and appropriations of net profit for the year are declared and approved by the Bank's Board of Directors, and are accounted for directly from retained earnings.

In accordance with the Bank's revised Memorandum and Article of Association, the Bank's net profits for the year will be credited to retained earnings only. Appropriations from net profits will no longer be made to the general and capital reserves.

3 Interest income	2005 US\$	2004 US\$*	2005 Riel '000	2004 Riel '000
Loans and advances to customers	3,635,457	3,790,517	14,949,001	15,264,411
Government treasury bills	508,618	698,867	2,091,437	2,814,336
Placements with the Central Bank	1,116,308	687,824	4,590,258	2,769,866
Government bonds Placements with overseas banks	267,510 863,003	297,989 130,258	1,100,000 3,548,667	1,200,000 524,553
Total	6,390,896	5,605,455	26,279,363	22,573,166
Total	====	====	====	
4 Interest expense	2005 US\$	2004 US\$*	2005 Riel '000	2004 Riel '000
Fixed deposits				
in US\$	1,479,309	1,540,549	6,082,917	6,203,791
in Riel	596,026	580,957	2,450,860	2,339,512
Savings deposits in US\$	276,704	266,930	1,137,805	1,074,928
in Riel	138,597	135,594	569,916	546,039
Pension fund	18,530	19,945	76,194	80,317
Total	2,509,166	2,543,975	10,317,692	10,244,587
5 Fee and commission income	2005	2004	2005	2004
	US\$	US\$ *	Riel '000	Riel '000
Fund remittance fees	490,029	486,254	2,015,000	1,958,146
Loan processing fees	298,660	474,386	1,228,088	1,910,352
Commission from issuing letters of credit and guarantee	196,659	192,721	808,662	776,089
SWIFT fee Other service charges	151,460	149,837	622,804	603,390
Other service charges  Total	103,146 1,239,954	133,349 <b>1,436,547</b>	<u>424,135</u> <b>5,098,689</b>	536,998 <b>5,784,975</b>
Total	=======================================	1,430,047	5,070,007	5,764,975
6 Other incomes - net	2005 US\$	2004 US\$*	2005 Riel '000	2004 Riel '000
Gain/(Loss) on money exchange	(14,955)	271,283	(61,493)	1,092,455
Gain on revaluation - net	167,103	278,900	687,127	1,123,132
Other income	90,449		371,925	
Total	242,597	550,183	997,559	2,215,587
7 General and administrative expenses	2005	2004	2005	2004
	US\$	US\$ *	Riel '000	Riel '000
Staff costs (note 8)	606,341	519,868	2,493,276	2,093,507
Legal and court fees	245,274	96,137	1,008,567	387,142
Communication expenses	71,733	55,805	294,967	224,725
Depreciation and amortisation Rental expense	123,496 74,400	102,744 64,800	507,814 305,933	413,752 260,950
Utilities and office expense	72,077	82,623	296,379	332,722
Marketing costs	66,051	47,303	271,603	190,488
The Central Bank's fee charged on transferred shares	59,582	-	245,000	-
Insurance and security expense	44,466	44,490	182,843	179,161
Auditor's remuneration	21,400	29,750	87,997	119,802
		24002	97,615	100,200
Board of Director's meeting fees	23,739	24,882		
Board of Director's meeting fees Transportation costs	22,660	13,147	93,179	52,943
Board of Director's meeting fees				

<sup>\*</sup> Audited in KHR only

8 Staff costs	2005	2004	2005	2004
	US\$	US\$*	Riel '000	Riel '000
Salaries Bonus and allowances Contribution to pension fund Total	469,857	416,805	1,932,054	1,678,472
	117,804	86,545	484,411	348,516
	18,680	16,518	76,811	66,519
	<b>606,341</b>	<b>519,868</b>	<b>2,493,276</b>	<b>2,093,507</b>
9 Provision for losses on loans and advances	2005	2004	2005	2004
	US\$	US\$*	Riel '000	Riel '000
Provision for losses on loans and advances (note 15(e)) Recovery of bad loans previously written off Recovery of loans that have been previously provided for (note 15(e)) Total	(4,804,267)	(2,867,410)	(19,755,144)	(11,547,061)
	1,433,447	302,547	5,894,330	1,218,358
	544,290	541,644	2,238,122	2,181,201
	(2,826,530)	(2,023,219)	(11,622,692)	(8,147,502)
10 Taxation (a) Income tax expense	2005	2004	2005	2004
	US\$	US\$*	Riel '000	Riel '000
Current income tax Deferred income tax movement Total	178,291	303,893	733,132	1,223,775
	(21,207)	9,895	(87,202)	39,849
	<b>157,084</b>	<b>313,788</b>	<b>645,930</b>	<b>1,263,624</b>
(b) Reconciliation between income tax expense and accounting profit	2005	2004	2005	2004
	US\$	US\$*	Riel '000	Riel '000
Accounting profit before taxation	891,455	1,568,939	3,665,662	6,318,117
Tax at applicable rate of 20%	178,291	313,788	733,132	1,263,624
Add/(deduct):  Net unrealised foreign exchange gain for the year (note 6)  Not unrealised foreign exchange gain in prior year that	33,420	55,780	137,425	224,627
Net unrealised foreign exchange gain in prior year that was realised in current year (note 6)	(54,627)	(45,885)	(224,627)	(184,778)
Total current income tax expenses	157,084	303,893	645,930	1,223,775

### (c) Deferred income tax

The deferred taxation movement is mainly due to the impact on the business income tax arising from the unrealized foreign exchange gain or loss.

#### (d) Other tax matters

The Bank's tax returns are subject to periodic examination by the Tax Department. Some areas of tax laws and regulations may be open to differing interpretation, therefore tax amounts reported in the financial statements could be changed at a later date, upon final determination by the Tax Department.

11 Balances with Central Bank	2005	2004	2005	2004
	US\$	US\$*	Riel '000	Riel '000
Term deposits Reserve account Current accounts Statutory deposits Amount due from the Central Bank	25,100,000	58,600,000	103,211,200	235,982,200
	9,500,000	9,500,000	39,064,000	38,256,500
	12,012,386	5,436,975	49,394,933	21,894,699
	1,215,953	1,241,619	5,000,000	5,000,000
	140,578	143,545	578,056	578,056
Provision for losses on amount due from the Central Bank	47,968,917 (128,529)	74,922,139 (131,242)	197,248,189 (528,513)	301,711,455 (528,513)
Total	47,840,388	74,790,897	196,719,676	301,182,942

<sup>\*</sup> Audited in KHR only

Reserve account represents the minimum reserve requirement which is calculated at 8% of the total deposits from customers and settlement accounts of other banks. In calculating the minimum reserve requirement, the Central Bank allows the balance of cash on hand held by the Bank in local currency of Riel 10,473,508 thousand as at 31 December 2005 (2004: Riel 10,636,113 thousand) to be deducted from the required reserve.

In compliance with the Prakas No. B700-04, the Bank maintains a statutory deposit with the Central Bank equivalent to Riel 5,000,000 thousand and which represents 10% of its registered capital. The statutory deposit earns interest at Riel refinance rate averaging at 3% per annum since 2002. These deposits are refundable should the Bank cease its operations in Cambodia.

The amount due from the Central Bank represents advances given to the Central Bank before the Bank became a separate legal entity independent from the Central Bank's direct management. US\$128,529 of the outstanding amount of US\$140,578 has been provided as at 31 December 2005.

Annual interest rates on balances with the Central Bank are summarised as follows:	2005	2004
Short term deposits	1.80% - 3.28%	0.8% - 1.8%
Reserve deposits	0%	0%
Current accounts	0%	0%
Statutory deposit	1.04% - 1.39%	3%

#### 12 Balances with other banks

This represents current accounts with other banks outside Cambodia. These current accounts earn interest with annual rates ranging from 1.3% to 2.0% in 2005 (2004: 0% to 1.2%).

13 Placements with other banks	2005	2004	2005	2004
	US\$	US\$*	Riel '000	Riel '000
Overnight placements with banks	23,114,413	6,466,339	95,046,465	26,039,948
Short-term placement with banks	18,346,640	3,085,639	75,441,387	12,425,869
Total	41,461,053	9,551,978	170,487,852	38,465,817
Annual interest rates on placements with other banks are summarise Overnight placements with banks  Short-term placement with banks	ed as follows:		2005 1.40%-3.60% 0.24%-4.28%	2004 0.08% - 1.59% 0.88%-2.18%
14 Investments in Government Bonds & Treasury Bills	2005	2004	2005	2004
	US\$	US\$*	Riel '000	Riel '000
Government bonds (note 22)	9,727,626	9,932,952	40,000,000	40,000,000
Treasury bills	3,859,552	11,829,728	15,870,477	47,638,314
Total	13,587,178	21,762,680	55,870,477	87,638,314

Treasury bills as at 31 December 2005 are outstanding discounted bills issued by the Ministry of Economy and Finance with a maturity term of 3 months and earn interest at 6% per annum.

<ul><li>Loans and advances to customers</li><li>(a) Analysis by type of loan</li></ul>	2005	2004	2005	2004
	US\$	US\$*	Riel '000	Riel '000
Commercial loans: Short-term loans Long-term loans Overdrafts Consumer loans: Individual loans	4,103,000	621,932	16,871,536	2,504,519
	8,019,102	8,835,463	32,974,547	35,580,408
	21,591,622	27,424,615	88,784,749	110,438,924
	30,000	325,288	123,360	1,309,939
Provisions for losses on loans and advances	33,743,724 (2,893,779)	37,207,298 (4,559,515)	138,754,192 (11,899,220)	149,833,790 (18,361,168)
Total	30,849,945	32,647,783	126,854,972	131,472,622

All term loans were granted to Cambodian borrowers. All loans and advances to customers are secured.

(b) Analysis by industry	2005 US\$	2004 US\$*	2005 Riel '000	2004 Riel '000
Services Import and export Wholesale and retail Agriculture Chemical and medical supplies Other industries Individual	22,519,230 2,245,675 2,895,710 2,682,811 1,821,298 1,441,685 137,315	22,864,349 5,249,871 3,162,897 2,924,884 2,163,391 719,343 122,563	92,599,074 9,234,214 11,907,161 11,031,717 7,489,178 5,928,210 564,638	92,074,733 21,141,231 12,736,986 11,778,510 8,711,974 2,896,796 493,560
	33,743,724	37,207,298 ———	138,754,192	149,833,790
Provisions for losses on loans and advances	(2,893,779)	(4,559,515)	(11,899,220)	(18,361,168)
Total	30,849,945	32,647,783	126,854,972	131,472,622
(c) Analysis by security	2005 US\$	2004 US\$*	2005 Riel '000	2004 Riel '000
Secured Unsecured	33,743,724	37,167,649 39,649 37,207,298	138,754,192 - 138,754,192	149,674,123 159,667 149,833,790
Provisions for losses on loans and advances	(2,893,779)	(4,559,515)	(11,899,220)	(18,361,168)
Total	30,849,945	32,647,783	126,854,972	131,472,622
(d) Analysis by classification	2005 US\$	2004 US\$*	2005 Riel '000	2004 Riel '000
Standard Substandard Doubtful Loss	24,889,702 1,004,708 7,849,314	21,726,510 4,075,364 2,853,883 8,551,541	102,346,454 4,131,359 32,276,379	87,492,656 16,411,492 11,492,588 34,437,054
	33,743,724	37,207,298	138,754,192	149,833,790
Provisions for losses on loans and advances	(2,893,779)	(4,559,515)	(11,899,220)	(18,361,168)
Total	30,849,945	32,647,783	126,854,972	131,472,622
(e) Provision for losses on loans and advances	2005 US\$	2004 US\$*	2005 Riel '000	2004 Riel '000
The movements in the provisions for losses on loans and advances ar Balance at beginning of the year Provision for the year Bad loans written off Bad loans recovered Currency translation difference  Total	re as follows: 4,465,265 4,804,267 (6,008,984) (544,290) 177,521 <b>2,893,779</b>	4,024,919 2,867,410 (1,836,758) (541,644) 45,588 <b>4,559,515</b>	18,361,168 19,755,144 (24,708,943) (2,238,122) 729,973 11,899,220	16,208,348 11,547,061 (7,396,625) (2,181,201) 183,585 18,361,168
In 2005, the Board of Directors approved the write off bad loans am written off are secured by real estate properties with external v US\$7,166,315). These properties are not recognised as assets of the procedures have taken place.	aluation aggre	egating to app	roximately US\$14,3	329,720 (2004:

#### (f) Interest rate

These loans and advances to customers earn interest at annual rates ranging from:	2005	2004
Loans and advances in Riel	10.4% - 16.8%	10.4% - 16.8%
Loans and advances in US\$	10.0% - 36.0%	12.0% - 36.0%

<sup>\*</sup> Audited in KHR only

<sup>\*</sup> Audited in KHR only

16 Property & equipment	Lond	Duildings	Furniture &	Motor	Total
	Land US\$	Buildings US\$	equipment US\$	vehicles US\$	Total US\$
As at 1 January 2004					
Cost Accumulated depreciation	227,313	65,016	335,492 (247,168)	54,023 (47,093)	681,845 (294,261)
Net book amount	227,313	65,016	88,325	6,930	387,584
Year ended 31 December 2004 Opening net book amount	227,313	65,016	88,325	6,930	287,584
Exchange differences	(2,879)	(823)	(1,119)	(88)	(4,909)
Additions	-	-	16,552	-	16,552
Depreciation charge	224 424	- 44 102	(55,492)	(6,842)	(62,334)
Closing net book value	224,434	64,193	<u>48,266</u>		336,893
At 31 December 2004					
Cost Accumulated depreciation	224,434	64,192	328,379 (280,113)	53,339 (53,339)	670,345 (333,452)
Net book amount	224,434	64,192	48,266	(55,559)	336,893
Equivalent in Riel '000	903,797	258,503	194,369		1,356,669
Equivalent in Not 000			174,307		1,000,007
Year ended 31 December 2005	224.424	/ / 100	40.277		227.002
Opening net book amount Exchange differences	224,434 (4,639)	64,192 (1,326)	48,266 3,606	-	336,892 (2,359)
Additions	-	-	17,194	-	17,194
Disposals  Depresiation oberge	-	-	(440)	-	(440)
Depreciation charge  Closing net book value	219,795	62,866	<u>(67,705)</u> <b>921</b>	<del>-</del>	(67,705) <b>283,582</b>
Closing het book value	217,770		<del></del>		203,302
At 31 December 2005	210 705	/20//	220.470	F2 22/	// 4 27/
Cost Accumulated depreciation	219,795	62,866	329,479 (328,558)	52,236 (52,236)	664,376 (380,794)
Net book amount	219,795	62,866	921	-	283,582
Equivalent in Riel '000	903,797	258,503	3,791	-	1,166,091
47. Commenter of the control LICA					
17 Computer software US\$ At 1 January 2004	Computer	software US\$			
Cost	oompato.	323,105			
Accumulated amortisation		(61,262)			
Net book amount		<u>261,843</u>			
Year ended 31 December 2004					
Opening net book amount		261,843			
Exchange differences Additions		(3,317) 28,928			
Amortisation charge		(40,410)			
Closing net book value		247,044			
At 31 December 2004					
Cost		347,941			
Accumulated amortisation		(100,896)			
Net book amount		247,044			
Equivalent Riel '000		994,848			

Year ended 31 December 2005	
Opening net book amount	247,044
Exchange differences	(9,710)
Additions	-
Amortisation charge	(55,791)
Closing net book value	181,543
At 31 December 2005	
Cost	340,749
Accumulated amortisation	(159,206)
Net book amount	181,543
Equivalent Riel '000	746,505

The computer software mainly relates to the Core Banking System ("CBS") software. In 2005, the Bank reviewed the amortised cost of CBS and determined that the useful life of CBS should be reduced from 10 years to 5 years as indicated in note 2.10. This change was accounted for as a change in accounting estimate and thereby applied prospectively. As a result of the change in accounting estimate the amortisation charge increased by approximately US\$15,980 in 2005.

18 Other assets	2005	2004	2005	2004
	US\$	US\$*	Riel '000	Riel '000
Foreign cheques, travelers cheques and credit card balances for coll In transit On hand Accrued interest income Advances and prepayments Total	763,161	2,867,945	3,138,120	11,549,215
	51,377	51,351	211,262	206,790
	663,126	277,263	2,726,774	1,116,540
	158,090	103,757	650,065	417,828
	1,635,754	<b>3,300,316</b>	<b>6,726,221</b>	13,290,373
Provision for accrued interest receivables on non-performing loans  Total	1,635,754	(83,272) <b>3,217,044</b>	6,726,221	(335,336)
19 Deposits of other banks	2005	2004	2005	2004
	US\$	US\$ *	Riel '000	Riel '000
Deposits of resident local banks Deposits of resident non-local banks Total	380,312	622,233	1,563,844	2,505,734
	352,471	314,581	1,449,358	1,266,816
	<b>732,783</b>	<b>936,814</b>	<b>3,013,202</b>	<b>3,772,550</b>
These deposits do not earn interest.				
<ul><li>20 Deposits of non-bank customers</li><li>(a) Analysis by type of deposit</li></ul>	2005	2004	2005	2004
	US\$	US\$ *	Riel '000	Riel '000
Current accounts Savings deposits Term deposits Margin deposits (note 23) Other deposit accounts	46,585,993	44,148,505	191,561,604	177,786,028
	49,746,807	47,104,321	204,558,871	189,689,100
	43,660,170	45,902,239	179,530,621	184,848,316
	1,877,135	818,133	7,718,779	3,294,620
	1,025,371	1,294,026	4,216,321	5,211,048
Total	142,895,476	139,267,224	587,586,196	560,829,112

Margin deposits represent the aggregate balance of required non-interest bearing cash deposits from customers for letters of credit and guarantees outstanding at year-end (note 23).

Other deposit accounts comprise mainly customer accounts in transit and certified cheques for settlement guarantees amounting to US\$580,027 and US\$254,006, respectively (2004: US\$655,763 and US\$283,203, respectively).

<sup>\*</sup> Audited in KHR only

(b) Analysis by type of customer	2005 US\$	2004 US\$*	2005 Riel '000	2004 Riel '000
Individuals Private sector and NGOs	67,823,800 41,684,633	71,752,565 38,220,148	278,891,467 171,407,211	288,947,581 153,912,538
State-owned companies	33,387,043	29,294,511	137,287,518	117,968,993
Total	142,895,476	139,267,224	587,586,196	560,829,112
(c) Analysis by resident status	2005 US\$	2004 US\$ *	2005 Riel '000	2004 Riel '000
Residents Non-residents	140,594,649 2,300,827	135,865,686	578,125,196	547,131,117
Total	142,895,476	3,401,538 <b>139,267,224</b>	9,461,000 <b>587,586,196</b>	13,697,995 <b>560,829,112</b>
(d) Analysis by relationship	2005 US\$	2004 US\$*	2005 Riel '000	2004 Riel '000
External parties Staff	142,712,595 182,881	138,928,406 338,818	586,834,189 752,007	559,464,690 1,364,422
Total	142,895,476	139,267,224	587,586,196	560,829,112
(e) Interest rates			2005	2004
Current accounts			0%	0%
Savings accounts US\$			0.75% -1.5%	0.75% -1.5%
Riel			1.5% - 2%	1.5% - 2%
Fixed deposits in US\$ with a term of: 1 month 3 months			1% - 2% 3%	1% - 2% 3%
6 months			4% - 4.5%	4% - 4.5%
12 months			5% - 5.5%	5% - 5.5%
Fixed deposits in Riel with a term of: 3 months			4.5%	4.5%
6 months 12 months			5.5% 6.5%	5.5%
21 Other liabilities	2005	2004	2005	2004
	US\$	US\$*	Riel '000	Riel '000
Accrual interest payable	652,685	627,214	2,683,841	2,525,791
Deferred tax liability (note 10)	33,420	55,780	137,425	224,627
Pension fund liability Accrued taxes	176,692 61,342	133,684 64,871	726,557 252,239	538,347 261,237
Accrual for the Central Bank's fee charged on the transfer of shares		04,071	245,000	201,237
Other liabilities	39,386	66,538	161,957	267,951
Total	1,023,107	948,087	4,207,019	3,817,953
The details of movements of the pension fund liability are as follows	2005	2004	2005	2004
	US\$	US\$ *	Riel '000	Riel '000
Balance as at 1 January	133,684	84,058	538,347	338,503
Exchange difference Additions for the year:	(2,763)	-	-	-
Staff contribution 5%	17,934	16,515	73,743	66,504
Bank's contribution 5%	17,934	16,515	73,743	66,504
Interest (note 4) Payments to retired employees	18,530 (8,627)	19,945 (3,349)	76,194 (35,470)	80,317 (13,481)
Balance as at 31 December	176,692	133,684	726,557	538,347
Data 100 do de 01 Docombol	170,072	======		=======================================

<sup>\*</sup> Audited in KHR only

#### 22 Share capital and reserves

#### Share capital

The total authorised amount of share capital is Riel 50,000 million shares with a par value of Riel 100 thousand per share. All issued shares are ordinary shares and are fully paid.

% of c	2005 wnership	Riel '000	2004 % of ownership	Riel '000
Analysis of shareholders as at 31 December 2005 is as follows:				
Canadia Bank	46%	23,000,000	-	-
ING Holding Company Ltd.	44%	22,000,000	-	-
Ministry of Economy and Finance ("MoEF")	10%	5,000,000	80%	40,000,000
Central Bank			20%	10,000,000
Total consideration received	100%	50,000,000	100%	50,000,000
Equivalent in US\$		12,159,533		12,416,191

The MoEF issued 4,000 Government bonds to the Bank with a par value of Riel 10 million each on 1 April 2002. The cash amount of Riel 10,000 million was fully contributed to the Bank by the Central Bank in 2002. On 28 October 2005, the Shareholders of the Bank represented by the Privatisation Committee entered into a sales agreement with Canadia Bank and ING Holding to sell their current shareholding in the Bank as part of the privatisation process. The Central Bank sold its 20% shareholding in the Bank and MoEF reduced its 80% shareholding to 10%. The 4,000 Government bonds issued to the Bank were bought back by the MoEF on 4 January 2006 as part of the sales agreement (note 27).

#### Reserves

#### Capital reserve

The capital reserve represents fund which have been set aside for future increases in capital. These funds are allocated from net profit after tax at an amount equal to 10%. Allocations to the capital reserve will not occur in the future under the Bank's revised Memorandum and Articles of Association.

#### Reserve for banking risks

The reserve for banking risks was initially established based on a resolution by the Board of Directors dated 19 June 2000. This account represents a general purpose reserve established to cover the risks for banking operations in Cambodia, in particular the general risks on loan delinquency, losses not covered by the provision for bad and doubtful loans, and currency risk.

#### Translation reserve

The translation reserve account represents the unrealised foreign exchange gains or losses from prior years that arose from the translation of the Bank's foreign currency denominated monetary assets and liabilities which were initially credited or charged to income statement and subsequently allocated to this reserve account as an appropriation of retained earnings for the year. The functional currency of the Bank has changed from the Cambodian Riel to the US\$ in 2005 (note 2.2a) and any foreign exchange gains or losses resulting from the translation of currencies other than US\$, are recognised in the income statement immediately (note 2.2b). The exchange gains or losses will not be allocated to the reserve account.

#### General reserve

The general reserve is allocated from profit after tax with an amount equal to 6% of net profit after tax after reduction of capital reserve. In 2005, there is no more funds transferred to this reserve account. The use of the general reserve is at the discretion of the Board of Directors. Allocations to the general reserve will not occur in the future under the Bank's revised Memorandum and Articles of Association.

23 Commitments & contingencies	2005 US\$	2004 US\$*	2005 Riel '000	2004 Riel '000
Letters of credit	6,927,598	9,617,812	28,486,281	38,730,929
Letters of guarantees	2,803,093	5,068,886	11,526,317	20,412,402
Unused portion of approved credit facilities	4,629,864	3,265,667	19,038,001	13,150,843
Bill collections	291,754	186,296	1,199,696	750,213
Total	14,652,309	18,138,661	60,250,295	73,044,387

These commitments are secured by cash deposits of US\$1,877,135 (2004: US\$818,133), as disclosed in note 20.

<sup>\*</sup> Audited in KHR only

24 Cash & cash equivalents	2005	2004	2005	2004
	US\$	US\$*	Riel '000	Riel '000
Cash on hand Term deposits and current accounts with the Central Bank Balances with other banks Placement accounts with other banks	6,215,685	6,218,433	25,558,895	25,041,629
	37,112,385	64,036,975	152,606,132	257,876,899
	21,449,570	11,074,338	88,200,628	44,596,361
	41,461,053	9,551,978	170,487,852	38,465,817
Investments in treasury bills  Total	3,859,552	11,829,729	15,870,477	47,638,314
	110,098,245	102,711,453	<b>452,723,984</b>	413,619,020
25 Related party transactions	2005	2004	2005	2004
	US\$	US\$ *	Riel '000	Riel '000
During the year ended 31 December 2005, following transactions Payment to the Central Bank:	with related par	rties have occurre	d:	
Office rental fee Banking license fee Payment to Board of Directors:	68,200	64,800	280,438	260,950
	17,023	17,383	70,000	70,000
Distribution of previous year net income Board of Director's meeting fee Directors' remunerations	8,605	4,161	35,382	16,757
	23,739	26,409	97,616	106,350
	22,827	13,056	93,864	52,578
Total * Audited in KHR only	140,394	125,809	577,300	506,635

#### 26 Segment information

The major business of the Bank is commercial banking and is carried out within the Kingdom of Cambodia

#### 27 Events after the balance sheet date

On 4 January 2006, the MoEF paid Riel 40,000 million to the Bank to buy back the Government bonds outstanding as at 31 December 2005 (notes 14 and 22). The buy back of Government bonds by MoEF formed part of the sales agreement made between the Bank and the joint venture partners during the privatisation process.

#### 28 Financial risk management

#### a) Credit risk

The Bank takes on exposure to credit risk, which is the risk that a counterparty will be unable to pay the amount in full when due. Provision is made for losses that have been incurred at the balance sheet date. The Bank sets limits on the level of balloon loans in which the loan principal is repaid in full at the maturity date.

Exposure to credit is managed through regular analysis of the ability of borrowers and potential borrowers to meet interest and capital repayment obligations. Exposure to credit risk is also managed in part by obtaining collateral and personal guarantees.

### (b) Market risk

Market risk arises from open positions in interest rate and currency, all of which are exposed to general and specific market movement.

#### (i) Foreign currency exchange risk

Foreign currency exchange risk refers to the adverse exchange rate movements on foreign currency exchange positions taken from time to time. The Bank sets limits on the level of currency exposure which is monitored monthly.

The table in note 29 to the financial statements summarises the Bank's exposure to foreign currency risk at 31 December which included the Bank's assets and liabilities at carrying amounts, categorised by currency.

#### (ii) Interest rate risk

Cash flow interest rate risk is the risk that future cash flows of a financial instrument will fluctuate because of changes in market interest rates. Interest margins may increase as a result of such changes but may reduce or create losses in the event that unexpected movements arise. The Bank sets limits on the level of mismatch of interest rate repricing that may be undertaken, which is monitored monthly.

The table in note 31 to the financial statements summarises the Bank's exposure to interest rate risk, which includes the Bank's assets and liabilities at carrying amounts, categorised by the earlier of contractual re-pricing or maturity dates.

#### (c) Liquidity risk

Liquidity risk is defined as a risk when the maturity of assets and liabilities do not match. The Bank monitors the maturity gap analysis monthly.

An analysis of the assets and liabilities of the Bank grouped based on the remaining period at balance sheet to contractual maturity is provided in note 30 to the financial statements.

29 Currency analysis	US\$ US\$	Riel US\$	GBP US\$	CHF US\$	JPY US\$	AUD US\$	EUR US\$	Other US\$	Total US\$	Total Riel
31 December 2005 Assets										
Cash on hand	3,668,626	2,547,059							6,215,685	25,558,895
Balances with the Central Bank, net	45,449,484	2,390,904		,					47,840,388	196,719,676
Balance with other banks	20,304,970	1	129,995	5,900	17,901	37,152	953,505	147	21,449,570	88,200,628
Placement with other banks	41,461,053								41,461,053	170,487,852
Investments in government bonds										
and treasury bills		13,587,178			٠				13,587,178	55,870,477
Loans and advances to customers, net	30,754,291	95,654							30,849,945	126,854,972
Property and equipment		283,582							283,582	1,166,091
Computer software	,	181,543	ı	,		,			181,543	746,505
Other assets, net	1,568,261	67,493					•	1	1,635,754	6,726,221
Total assets	143,206,685	19,153,413	129,995	2,900	17,901	37,152	953,505	147	163,504,698	672,331,317
Liabilities										
Deposits of other banks	498,439	234,344						•	732,783	3,013,202
Deposits of non-bank customers	118,955,650	23,792,401	3,946	1,296		88,927	26,365	26,891	142,895,476	587,586,196
Provision for taxation		85,332			٠			•	85,332	350,884
Other liabilities	214,920	808,187				1		•	1,023,107	4,207,019
Total liabilities	119,669,009	24,920,264	3,946	1,296		88,927	26,365	26,891	144,736,698	595,157,301
Net on balance sheet position	23,537,676	(5,766,851)	126,049	4,604	17,901	(51,775)	927,140	(26,744)	18,768,000	77,174,016
31 December 2004										
Total assets Total liabilities	128,137,643	29,429,166	265,928	379,562	1,844	63,285	1,549,374	20,290	159,847,092 141,380,101	643,704,239 569,337,666
Net on balance sheet position	11,112,810	5,221,308	264,595	378,106	1,844	(27,497)	1,523,005	(7,180)	18,466,991	74,366,573

30 Maturity of assets & liabilities	Up to 1 month US\$	1-3 months US\$	3-12 months US\$	1-3 years US\$	3-5 years US\$	No fixed term US\$	Total US\$	Total Riel '000	Note
31 December 2005 Assets									s to
Cash on hand	6,215,685					٠	6,215,685	25,558,895	th
Balances with the Central Bank, net	37,112,386	•	000'009'6	,		1,228,002	47,840,388	196,719,676	e 1
Balances with others banks	21,449,570	•	,	•	٠		21,449,570	88,200,628	fir
Placements with other banks	41,461,053	•	•	,	٠	•	41,461,053	170,487,852	ıaı
Investments in government bonds and treasury bills	12,619,693	967,485		1	٠	•	13,587,178	55,870,477	nc
Loan and advances to customers, net	573,297	1,285,420	5,097,030	21,851,455	174,000	1,868,743	30,849,945	126,854,972	ia
Property and equipment	1		•	922		282,660	283,582	1,166,091	ls
Computer software	1			1	181,543		181,543	746,505	ta
Other assets, net	1,295,138	198,190	51,816	62,650		27,960	1,635,754	6,726,221	ter
Total assets	120,726,822	2,451,095	14,648,846	21,915,027	355,543	3,407,365	163,504,698	672,331,317	mer
Liabilities									nts
Deposits of other banks	732,783						732,783	3,013,202	(Co
Deposits of non-bank customers	106,834,641	10,609,213	25,451,622				142,895,476	587,586,196	or
Provision for taxation	•	85,332					85,332	350,884	ntir
Other liabilities	670,820	176,585				175,702	1,023,107	4,207,019	าน
Total liabilities	108,238,244	10,871,130	25,451,622			175,702	144,736,698	595,157,301	ed)
Net liquidity gap	12,488,578	(8,420,035)	(10,802,776)	21,915,027	355,543	3,231,663	18,768,000	77,174,016	
Sin December 2004  Total assets	98,098,547	12,736,834	7,646,745	29,911,798		11,453,166	159,847,090	643,704,239	
Total liabilities	95,290,573	9,107,535	15,609,250	21,372,741	1		141,380,099		
Net liquidity gap	2,807,974	3,629,299	(7,962,505)	8,539,057	•	11,453,166	18,466,991	74,366,573	

31 Interest rate risk	Up to 1 month US\$	1-3 months US\$	3-12 months US\$	1-3 years US\$	3-5 years US\$	Non interest bearing US\$	Total US\$	Total Riel '000
31 December 2005 Assets Cash on hand Balances with the Central Bank, net Balance with other banks Placement with other banks Investments in government bonds and treasury bills Loans and advances to customers, net Property and equipment	25,100,000 41,461,053 12,619,693 573,297	967,485	9,500,000	21,851,454	1,215,953	6,215,685 12,024,435 21,449,570 283,582 181,543	6,215,685 47,840,388 21,449,570 41,461,053 13,587,178 30,849,945 283,582	25,558,895 196,719,676 88,200,628 170,487,852 55,870,477 126,854,972 1,166,091
Other assets, net  Total assets	79,754,043	2,252,905	14,597,030	21,851,454	3,258,697	1,635,754	1,635,754	6,726,221 <b>672,331,317</b>
Liabilities Deposits of other banks Deposits of non-bank customers Provision for taxation Other liabilities	57,773,125	10,460,812	25,173,188			732,783 49,488,351 85,332 1,023,107	732,783 142,895,476 85,332 1,023,107	3,013,202 587,586,196 350,884 4,207,019
Total liabilities Net liquidity gap	57,773,125	10,460,812	25,173,188 (10,576,158)	21,851,454	3,258,697	61,329,573	144,736,698	595,157,301
Assets Cash on hand Balance with the Central Bank, net Balances with other banks Placements with other banks Investments in government bonds and treasury bills Loans and advances to customers, net Property and equipment Computer software Other current assets	6,218,433 60,129,802 9,551,978 5,249,473 2,657,478	3,900,000	7,646,745	9,932,953	1,241,619	9,519,476 11,074,338 108,134 336,893 247,044 3,217,044	6,218,433 74,790,897 11,074,338 9,551,978 21,762,681 32,647,782 336,893 247,044	25,041,629 301,182,942 44,596,361 38,465,817 87,638,314 131,472,622 1,356,669 12,955,037
Total assets  Liabilities  Deposits of other banks Deposits of non-bank customers Provision for taxation Other liabilities	<b>83,807,164</b> 93,405,670	12,736,834 8,879,561 227,974 133,684	<b>7,646,745</b>	29,911,799	1,241,619	<b>24,502,929</b> 936,814 - 814,403	936,814 139,267,224 227,974 948,087	3,772,550 560,829,112 918,051 3,817,953
Total liabilities Total interest sensitivity gap	93,405,670 (9,598,506)	9,241,219	15,609,250 (7,962,505)	21,372,743 8,539,056	1,241,619	1,751,217	141,380,099	569,337,666 74,366,573

### **Appendix 1:** Notes on compliance with the Central Bank's Prakas

### For the year ended 31 December 2005

#### 1. Liquidity ratio, Prakas No. B7-04-207

The Bank was in compliance with this Prakas requiring a Liquidity Ratio of at least 50%. As at 31 December 2005, the Bank's Liquidity

The Liquidity Ratio calculation is detailed in Schedule 1.

#### 2. Minimum capital requirement, Prakas No. B7-00-39

The Central Bank's Prakas No. B 7-00-39 on banks' minimum capital requires that all banks maintain a minimum paid-up capital of KHR 50 billion (approximately US\$12,159,533).

As at 31 December 2005, the Bank has fully complied with the minimum capital requirement of the Central Bank.

#### 3. Net worth, Prakas No. B7-00-47

The Bank's Net Worth as at 31 December 2005 amounted to US\$17,396,449 as computed in Schedule 2.

Banks must maintain their net worth at least equal to their paid up capital. As at 31 December 2005, the Bank's net worth of US\$17,396,449 is higher by US\$5,236,916 compared to its paid-up capital of US\$12,159,533

The Net Worth calculation is detailed in Schedule 2.

#### 4. Solvency ratio, Prakas No. B7-04-206

As at 31 December 2005, the Bank maintained a Solvency Ratio of 17.33%, representing the Bank's net worth as a percentage of its risk weighted assets and off balance sheet items.

Solvency Ratio of at least 15%.

The Solvency Ratio calculation is detailed in Schedule 3.

#### 5. Foreign currency transactions, Prakas No. B7-00-50

The Bank transacts its business primarily in United States Dollars (US\$) and maintains its books of accounts in US\$. Accordingly, all currencies other than US\$ are considered as foreign currencies.

#### Balance sheet items

As at 31 December 2005, in accordance with Prakas No. B700-50, all assets and liabilities of the Bank that were denominated in foreign currencies were revalued using the year-end exchange

#### Off balance sheet items

The Bank is required to record in off-balance sheet accounts the capital commitments arising from the purchase and sale of foreign currencies relating to spot transactions (with a completion period of two days) and forward foreign exchange transactions.

As at 31 December 2005, the Bank had no capital commitments of this nature. The details of its other outstanding commitments and contingencies are disclosed in note 24 to the financial statements.

#### 6. Classification of and provisioning for losses on loans and advances, Prakas No. B7-00-51, its amendment per Prakas B7-02-145 and Circular B7-04-01

The Bank is in compliance with the Central Bank's requirement. with respect to the minimum level of specific provisioning to be applied on the respective classification of loans, as defined by this

The details of the computation of the required loan provision to comply with the Central Bank's requirements are provided in

#### 7. Large credit exposures, Prakas No. B700-52

Banks are required, under the conditions of this Prakas, to maintain at all times a maximum ratio of 20% between their overall exposure resulting from their operations with each individual beneficiary and

As at 31 December 2005, the Bank had no exposure with a single beneficiary where such exposure exceeded 20% of the net worth as computed in Schedule 2.

#### 8. Loans related to parties, Prakas No. B7-02-146

The Bank was in compliance with this Prakas requiring total weighted outstanding of loans to related parties to be not more than 10% of the Bank's net worth.

#### 9. Fixed assets, Prakas No. B7-01-186

Fixed assets acquired by banks for operational purposes shall remain inferior to 30% of total bank's net worth as defined in Prakas B7-00-47. Fixed assets with no direct link to operating the Bank shall The Bank was in compliance with this Prakas which requires a be sold not later than one year after the date they became property

> As at 31 December 2005, the Bank's fixed assets amounting to US\$283,582 is equivalent to 1.63% of the Bank's net worth and is therefore compliant with the fixed asset ratio required by this Prakas.

### Foreign Trade Bank of Cambodia

### Schedule 1: Liquidity ratio as at 31 December 2005

Liquidity ratio Numerator	US\$
<ol> <li>Treasury balance         Debit items         Cash on hand         Deposits with the Central Bank (excluding statutory deposits)         Deposits with banks         Portion of lending to banks and MFIs with not more than one month to run     </li> </ol>	6,215,685 46,624,435 62,910,623
Less:	115,750,743_
Credit items - Sight accounts maintained with the Central Bank, banks or financial institutions - Borrowings from the Central Bank with not more than one month to run	(732,635)
	(732,635)
Net balance - lender position	115,018,108
<ol> <li>Lending with not more than one month to run (exclude loans with no maturity)</li> <li>Treasury bills with not more than one month to run (double)</li> </ol>	59,833 2,893,969
Total numerator (A)	117,971,910
Denominator	
<ol> <li>80% of FD &amp; CD having not more than one month to run</li> <li>50% of FD &amp; CD having more than one month to run</li> <li>50% of savings deposits</li> <li>60% of demand deposits</li> </ol>	5,554,545 18,684,838 24,873,478 27,915,596
Total denominator (B)	77,064,457
Liquidity ratio (A/B)	153.08%



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### Foreign Trade Bank of Cambodia

### Schedule 2: Net worth as at 31 December 2005

Net worth Paid-up capital Reserves other than revaluation (Translation reserve, general reserve and capital reserve) Audited net income for the last financial year Retained earnings brought forward (*) Premiums related to capital Provisions for general banking risk approved by the Central Bank Other items approved by the Central Bank	US\$ 12,159,533 3,926,881 734,372 757,206
Total (A)	17,577,992
Less: Unpaid portion of capital Advances and loans to shareholders or managers and their next of kin Treasury stocks (holding of own shares) Accumulated loss brought forward Loss incurred for the period Intangible assets including formation expenses Dividends payable Provisions to be constituted for doubtful debts and securities	- - - - (181,543) - -
Total (B)	(181,543)
Base net worth (C) = (A - B)	17,396,449
Revaluation surplus approved by the Central Bank Subordinated debts approved by the Central Bank Other items approved by the Central Bank	
Total items to be added (D)	
Less: Assets representing the net worth of another bank Other items	-
Total items to be deducted (E)	
Net worth $(F) = (C + D - E)$	17,396,449

<sup>(\*)</sup> Retained earnings brought forward as at 1 January 2005 excluding the appropriation to general, capital and translation reserve accounts, and distributed to staff and members of the board of directors.

### Foreign Trade Bank of Cambodia

## Schedule 3: Solvency ratio as at 31 December 2005

#### Solvency ratio

Numerator Net worth as computed above (N)			US\$ 17,396,449
	Assets	Weighting	
Denominator			
Total gross assets			
- Cash, gold and claims on the Central Bank	6,215,685	0%	-
- Assets collaterised by deposits		0%	-
- Claims on sovereign rated AAA to AA-	13,642,996	0%	-
- Claims on sovereign rated A+ to A-	-	20%	-
- Claims on banks rated AAA to AA-	56,372,818	20%	11,274,564
- Claims on sovereign rated BBB+ to BBB-	- / 527.004	50%	2 2/0 002
- Claims on banks rated A+ to A-	6,537,804	50%	3,268,902
- Other assets	80,735,395	100%	80,735,395
Total assets as reported in the balance sheet	163,504,698		
Off balance sheet items			
- Full risk	396,943	100%	396,943
- Medium risk	6,102,404	50%	3,051,202
- Moderate risk	8,152,962	20%	1,630,592
- Low risk		0%	
	14,652,309		
Denominator (D1)			100,357,598
Solvency ratio: (S = N / D1)			17.33%

## Computation of other ratios as at 31 December 2005

ınts in	

		(Amounts in US\$)
Capi 1	Equity to total assets (A/B) A - Equity B - Total assets	<b>11.48%</b> 18,768,000 163,504,698
2	Capital Tier I to total assets (A/B) A - Capital Tier 1 B - Total assets	<b>11.48%</b> 18,768,000 163,504,698
3	Capital Tier I to risk weighted assets (A/B) A - Capital Tier 1 B - Risk weighted assets	<b>18.70%</b> 18,768,000 100,357,598
4	Capital Tier I + Tier II to risk weighted assets (A/B) A - Capital Tier I + Tier II B - Risk Weighted assets	<b>18.70%</b> 18,768,000 100,357,598
5	Net worth to assets (A/B) A - Net worth B - Total assets	<b>10.64%</b> 17,396,449 163,504,698
6	Solvency ratio (A/B) A - Net worth B - Risk weighted assets	<b>17.33%</b> 17,396,449 100,357,598
7	Debt to total assets (A/B) A - Total liabilities B - Total assets	<b>88.52%</b> 144,736,698 163,504,698
8	<b>Debt-equity ratio (A/B)</b> A - Total liabilities B - Equity	<b>771.19%</b> 144,736,698 18,768,000
9	Dividend to net profit (A/B) A - Dividend B - Net profit	<b>0.00%</b> - 734,372
Asse 10	Banking reserve to total loans (A/B)  A - Banking reserves (general reserve for banking risks)  B - Total loans (gross)	<b>3.53%</b> 1,190,006 33,743,724
11	Banking reserve to total assets (A/B) A - Banking reserves (general reserve for banking risks) B - Total assets	<b>0.73%</b> 1,190,006 163,504,698
12	Non-performing loans to total loans (A/B) A - Non-performing loans B - Total loans (gross)	<b>26.24%</b> 8,854,022 33,743,724
13	Non-performing loans to total assets (A/B) A - Non-performing loans B - Total assets	<b>5.42%</b> 8,854,022 163,504,698
14	Classified assets to total loans (A/B) A - Classified assets B - Total loans (gross)	<b>26.40%</b> 8,854,022 33,743,724

15	Classified assets to total assets (A/B) A - Classified assets (non-performing loans) B - Total assets	<b>5.42%</b> 8,854,022 163,504,698
16	Classified assets to total equity (A/B) A - Classified assets (non-performing loans) B - Total equity	<b>47.18%</b> 8,854,022 18,768,000
17	Loans to related parties to total loans (A/B) A - Loans to related parties B - Total loans (gross)	<b>0.00%</b> - 33,743,724
18	Large exposure to total loans (A/B) A - Large exposure B - Total loans (gross)	<b>0.00%</b> - 33,743,724
19	Loans to related parties to net worth (A/B) A - Loans to related parties B - Net worth	<b>0.00%</b> - 17,396,449
20	Large exposure to net worth (A/B) A - Large exposure B - Net worth	<b>0.00%</b> - 17,396,449
21	General provision to net worth A - General provision B - Total loans (gross)	<b>0.00%</b> -33,743,724
22	Specific provision to total loans (A/B) A - Specific provision B - Total loans (gross)	<b>8.58 %</b> 2,893,779 33,743,724
23	Specific provision to Non performing loans (A/B) A - Specific provision B - Non performing loans	<b>32.68%</b> 2,893,779 8,854,022
24	All allowances to total assets (A/B) A - Total all allowances B - Total assets	<b>1.77%</b> 2,893,779 163,504,698
25	Loans to deposits (A/B) A - Total loans to non bank customers (gross) B - Customer's deposits	<b>0.23%</b> 33,743,724 143,628,258
Ear <b>26</b>	Return on assets (A/B) A - Net profit B - Total assets	<b>0.45%</b> 734,372 163,504,698
27	Return on equity (A/B) A - Net profit B - Equity	<b>3.91%</b> 734,372 18,768,000
28	Gross Yield (A/B) A - Interest income B - Total assets	<b>3.91%</b> 6,390,896 163,504,698

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## Computations of other ratios (continued)

29	Net interest margin (NIM) to total assets ((A-B)/C) A - Interest income B - Interest expense C- Total assets	<b>2.37%</b> 6,390,896 2,509,166 163,504,698
30	Other income (OTNC) = (A/B) A - Other incomes B- Total assets	<b>0.91%</b> 1,482,550 163,504,698
31	Provision to total assets (A/B) A - Provision B- Total assets	<b>2.94%</b> 4,804,267 163,504,698
32	Overhead (OHEAD) = (A/B) A - Non-interest expense B- Total assets	<b>3.91%</b> 6,390,980 163,504,698
33	Net income before tax (NIBT) = (A/B) A - Net income before tax B- Total assets	<b>0.55%</b> 891,456 163,504,698
34	Tax to total assets (A/B) A - Tax B - Total assets	<b>0.10%</b> 165,125 163,504,698
35	Interest margin to gross income ((A-B)/C) A - Interest income B - Interest expense C - Gross income	<b>39.40%</b> 6,390,896 2,509,166 9,851,182
36	Non-interest income to gross income (A/B) A - Non-interest income B - Gross income	<b>15.05%</b> 1,482,550 9,851,182
37	Non-Interest expense to gross income (A/B) A - Non-interest expense B - Gross income	<b>64.88%</b> 6,390,980 9,851,182
38	Times interest earned ((A+B)/C) A - Income before tax B - Interest expense C - Interest expense	1.36% 891,456 2,509,166 2,509,166
Liqu 39	Liquid assets (A/B) A - Liquid assets B - Total assets	<b>66.99%</b> 109,535,057 163,504,698
40	Short-term liabilities (A/B) A - Short-term liabilities (less than one year) B - Total assets	<b>72.85%</b> 119,121,291 163,504,698
41	Net Liquid assets ((A-B)/C) A - Liquid assets B - Short-term liabilities (less than one year) C - Total liabilities	- <b>6.62%</b> 109,535,057 119,121,291 144,736,698
42	Quick ratio (A/B) A - Quick assets B - Current liabilities	<b>85.10%</b> 123,117,916 144,736,698
43	Deposit to total loans (A/B) A - Total customers' deposits B - Total loans to non-bank customers (gross)	<b>425.64%</b> 143,628,258 33,743,724

## Standard settlement instructions (SSI)

Country of correspondents	Name and address of bank	Currency
AUSTRALIA	Commonwealth Bank of Australia	AUD
	Sydney, NSW 2001, Australia Swift code: CTBAAU2S	
	SWIIT COde. CTBAAO23	
BELGIUM	ING Belgium SA/NV	EUR
	(Formerly Banque Bruxelle Lambert)	
	Avenue Marnixlaan 24, B-1000, Brussels, Belgium Swift code: BBRUBEBB010	
ENGLAND	HSBC Bank PLC	GBP / USD
	(Formerly Midland Bank PLC)	
	Poultry St., London EC2P 2BX, UK Swift code: MIDLGB22	
	SWIIT COUC. IVIIDEGD22	
ENGLAND	Standard Chartered Bank	GBP
	Clements House, 27-28 Clements Lane, London EC4N 7AP, UK	
	Swift code: SCBLGB2L	
FRANCE	Natexis Banques Populaires	USD / EUR
TRANCE	45, Rue Saint Dominique, 75007, Paris, France	USD / LUK
	Swift code: CCBPFRPPPAR	
FRANCE	BNP Paribas	EUR
1101102	16, Bld. des Italiens, 75009 Paris, France	LON
	Swift code: BNPAFRPP	
FRANCE	Société Générale	EUR
	29, Bld. Haussmann, 75009 Paris, RCS 552 120 222, France	
	Swift code: SOGEFRPP	
FRANCE	Eurobank	EUR
	79-81 Bld. Haussmann, 75008 Paris, France	
	Swift code: EUROFRPP	
FRANCE	Crédit Agricole S.A.	EUR
TIMINOL	91-93, Bld. Pasteur, 75015 Paris, France	LON
	Swift code: AGRIFRPP	
CEDMANIV	Doutscho Ponk AC	EUR
GERMANY	Deutsche Bank AG 60262 Frankfurt, Germany	EUR
	Swift code: DEUTDEFF	
GERMANY	Dresdner Bank AG	EUR
CERIVARY	Roßmark 14, 60311 Frankfurt Am Main, Germany	LON
	Swift code: DRESDEFF	
JAPAN	Bank of Tokyo Mitsubishi	USD / JPY
67 H 7 H 4	3-2 Nihonbashi, P.O. Box no. 191, Tokyo 103-8684, Japan	33D / 31 1
	Swift code: BOTKJPJT	
SWITZERLAND	Credit Suisse Group	CHF
······································	Paradeplatz 8, 8070 Zurich, Switzerland	OH
	Swift code: CRESCHZZ80A	

## Standard settlement instructions (SSI)

SINGAPORE	Standard Chartered Bank Singapore	USD
	6 Battery Road, Branch 6747 7000, Singapore 049909	
	Swift code: SCBLSGSG	
SINGAPORE	Natexis Banque Populaires Singapore	USD
	50 Raffles Place, #41-01 Land Tower, Singapore 048623	_
	Swift code: BFCESGSG	
THAILAND	Bangkok Bank PLC	USD
	333 Silom Road, Bangkok 10500, Thailand	
	Swift code: BKKBTHBK	
USA	Standard Chartered Bank	USD
	1 Madison Avenue, New York, NY 10010, USA	
	Swift code: SCBLUS33	
USA	JP Morgan Chase Bank New York	USD
	Church Street Station, P.O. Box 932, New York, NY 10008-0932, USA	
	Swift code: CHASUS33	
USA	HSBC BANK USA N.A.	USD
	452, Fifth Avenue, New York, NY 10018-2706	
	Swift code: MRMDUS33	
USA	Wachovia Bank, N.A.	USD
	NY International Branch	
	11 Penn Plaza, 4th Floor, New York, NY 10001, USA	
	Swift code: PNBPUS3NNYC	
USA	Citibank N.A.	USD
	1 Penns Way, Newcastle, DE 19720, USA	
	Swift code: CITIUS33	
VIETNAM	Bank for Foreign Trade of Vietnam	USD
	198 Tran Quang Khai, Hanoi, Vietnam	
	Swift code: BFTVVNVX	



# Notes



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