

## Exciting Career Opportunity

Foreign Trade Bank of Cambodia (FTB) has been providing customers with safe and reliable banking services since 1979. As the first and foremost bank in Cambodia, FTB's vision is to be the preferred commercial bank in Cambodia. FTB is committed to continually helping support customers to grow and prosper while offering stable and long term career opportunities for all staff. As we continue to expand the operation and to build a high performing team to support long-term sustainable growth, we are looking for highly motivated and qualified candidates to join with our "*Employer of Choice Bank*":

### **Branch Relationship Trainee (05 positions based in Phnom Penh)**

This role is responsible for acquiring & managing the clients to grow the bank's business. The incumbent will build a thorough understanding of each client's financial requirements and will focus on sales, retention and building deeper relationships with clients.

#### **Main Duties**

- Learn and understand Bank's services and products to promote and sell to achieve sales targets
- Assist Branch Relationship Officer for process customer accounts
- Assist Branch Relationship Officer to grow the business by creating effective referral networks and build relationship with key business contacts
- Assist Branch Relationship Officer to meet with clients to promote and sell the Bank's services and products.
- Assist others where needed
- Do other tasks assigned by manager

#### **Skills/ Experiences**

- Fresh graduate and fourth-year student in Finance, Banking or related fields
- Good time management, organizational and communication skills
- Self-starter and highly motivated
- Attention to details and high degree of responsibilities
- Ability work effectively in a team environment with Branch Relationship Officer
- Sound written and verbal English skills
- Computer Skills (Ms. Word, Excel) with proficient Khmer typing skill

#### **How to Apply:**

**Submission Deadline:** 30 April 2020 at 5.00 PM

Interested applicants, please send by email attached with a cover letter and your most updated CV (with current photo) to: [hr@ftbbank.com](mailto:hr@ftbbank.com) or submit the hard copy at Our Head Office, Building No. 33 C-D, Tchecoslovaquie Blvd (169), Sangkat Veal Vong, Khan 7Makara Phnom Penh. Only short-listed candidates will be contacted for interview.

More information, please kindly contact phone number: 081 666 597