



# Vacancy Announcement



# FTB

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Foreign Trade Bank of Cambodia

## Exciting Career Opportunity

Foreign Trade Bank of Cambodia (FTB) is the first commercial bank in Cambodia, a truly local bank trusted since 1979. FTB has been providing customers with safe and reliable banking services. With the vision to be the preferred commercial bank in Cambodia, we continue supporting customer to grow and prosper while offering stable and long term career opportunities for all staff. As we are expanding the operation and building a high performing team to support our long-term sustainable growth, we are looking for highly motivated and qualified candidates to join with our "Employer of Choice Bank"

### Staff, Product & Processing Management Unit

(01 position based in Head Office)

The primary functions of the position are to develop new products, review and improve existing products to meet FTB's strategy. The incumbent will also review and recommend better sale processes of various products and services.

### Main Duties

- Work with relevant departments to create product plans and roadmaps.
- Assist to coordinates all areas necessary in order to bring the product into the market, and develops financial operating plans to project profit and loss of a product.
- Assist to collect and analyze feedback from customers, stakeholders and other teams to shape requirements, features, processes and end products.
- Assist to coordinate cross-functional teams to deliver and commercialize products per agreed schedule.
- Produce and review product requirements documents (PRD).
- Suggest ways to track product use and impact on end users.
- Responsible for proposing the business strategies, product pricing and sales/marketing planning so as to increase the market share of the bank's products.
- Work with different departments to establish proper control measures, clear guidelines and business performance indicators.
- Other tasks assigned by the management.

### Skills/ Experiences

- Bachelor's Degree in Management, Finance and Banking, or related field.
- At least 1 year experience in related areas.
- Strong customer service and result-oriented personality.
- Good organizational and time management skills
- A strong desire to work in a team and sales environment
- Excellent interpersonal and verbal communication skills
- Excellent negotiation and internal & external relationship building
- Computer literacy and English language proficiency.

### How to Apply:

**Submission Deadline:** 15 Mar 2021 at 5.00 PM

Interested applicants, please send by email attached with a cover letter and your most updated CV (with current photo) to: [hr@ftbbank.com](mailto:hr@ftbbank.com) or submit the hard copy at Our Head Office, Building No. 33 C-D, Tchecoslovaquie Blvd (169), Sangkat Veal Vong, Khan 7 Makara, Phnom Penh. Only short-listed candidates will be contacted for interview.

More information, please kindly contact phone number: 081 666 597 /081 666 535

☎ : 023 862 111

E-mail: [hr@ftbbank.com](mailto:hr@ftbbank.com)

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Investing in the future