



Vacancy Announcement



Exciting Career Opportunity

Foreign Trade Bank of Cambodia (FTB) is the first commercial bank in Cambodia, a truly local bank trusted since 1979. FTB has been providing customers with safe and reliable banking services. With the vision to be the preferred commercial bank in Cambodia, we continue supporting customer to grow and prosper while offering stable and long term career opportunities for all staff. As we are expanding the operation and building a high performing team to support our long-term sustainable growth, we are looking for highly motivated and qualified candidates to join with our “Employer of Choice Bank”

Corporate Trade Financing Officer (02 positions based in Head Office, Phnom Penh)

This role is working in FI & Corporate Banking Department, the Corporate Trade Financing Officer will perform the following duties:

Main Duties

- Coordinate for issuing Letter of Credit and Bank Guarantee to target customers based on Policies of the Foreign Trade Bank of Cambodia.
- Focus on sales annual target, with sustainable growth for the long run, through implementing effective client retention and new client acquisition strategy.
- Build good relationship with potential customers, management and staffs, and local authorities at all levels to ensure that the bank's trade financing operation going smoothly and having strong supportive from them.
- Ensure that cross-selling activities, such as collecting deposit, transfer, and other banking product, is widely implemented during loan process.
- Assist the manager for enhancing key differentiation and value proposition of the bank's trade financing and VIP transactions to ensure customers excellence banking experience.
- Improve work quality through well-trained, and keep learning about trade finance techniques, lobbying skills, and business communication.
- Share initiative of new trade finance-related products to ensure that trade financing activities and other services offered to customers are effective in accordance with the approved policy and complies with applicable laws and regulations.
- Perform other related duties as assigned.

Skills/ Experiences

- Bachelor degree in Finance & Banking or other related fields
- Minimum of two-year experience in the said position.
- Sales skills and understanding of bank's products.
- Ability to work effectively in a team environment with attention to detail and accuracy.
- Good organizational, time management, and strong communication skills (written and verbal)
- Integrity and approachability and working under pressure.
- Computer literacy; in particular, Microsoft Word, Excel and Power Point
- English language proficiency.

How to Apply:

Interested candidates, please submit your most updated CV (**with current photo**) and a cover letter to this mail address: HR@ftbbank.com or at our Head Office, Building No. 33 C-D, Tchecoslovaquie Blvd (169), Sangkat Veal Vong, Khan 7 Makara, Phnom Penh. Only short-listed candidates will be contacted for interview.

More information, please kindly contact phone number: 081 666 597/081 666 535

☎ : 023 862 111

E-mail: hr@ftbbank.com

www.ftbbank.com

: www.facebook.com/ftbcambodia

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Investing in the future